

**Mohammed Haris****Deira, Dubai - UAE****MOB: +971557187276****Email : mohammedharis073@gmail.com****Objective: -**

Intend to build a career in a corporate environment which helps the organization to reach its objectives and help my advancement by utilizing skills and knowledge. Willing to work as a key player in a challenging and creative environment industry.

Job Experience: -**Imperial Trading Company, Ajman– UAE .****2018 to 2022****Designation: Sales cum Merchandiser.****Key Responsibilities**

- Always make the FIFO while during the delivery.
- Always follow up the planogram in the category.
- Cross merchandising.
- Driving Van to move product from Warehouse to Stores.
- Make good relationship with customers in order to get extra visibility.
- Always keep our item in golden zone area.
- Coordinating with the retailers to push the product in the market.
- Providing training to the promoters of the product at the retail outlets.
- Coordinating with the retail outlets ensuring the availability of stock at the outlets.
- Gathering market information which would help control the sales.
- Maintain and report details of stock movement in each location assigned.
- Maintaining the stock level at the shelf for the assigned shelves
- Timely reporting to the head about the stock level and items
- Assisting customers with the products and stock.
- Organizing sales visits
- Demonstrating Presenting Product.

Reliance Fresh Super Market, Bangalore – India
Designation: Sales and Merchandiser

2017-2018

- Driving Van to move product from Warehouse to Stores & delivering presentations to managers, staff and suppliers.
- Checking expiration date of food items and removing the near expiry items. Collaborating with suppliers, manufacturers, and retailers to ensure proper execution of merchandising plans.
- Ensuring retailer compliance with merchandising strategies & Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc.
- Creating and organizing promotions and advertising campaigns & You will support the overall F&B operation to maximize guest satisfaction, team member performance, and business results.
- Effective strategic planning, both for the short-term and long-term promote and ensure guest satisfaction, maintain a safe and sanitary work environment and ensure only the highest quality products are being served.

Academic Records:

Course : Bachelor Of Business Management, Mysore University.
Course : Pre University College, Karnataka Board.
Course : Secondary School Leaving Certificate, Karnataka Board.

Languages Known:

English, Hindi, Urdu, Malayalam, Tamil and Kannada

Personal Data:

Date of Birth : April 06, 1997
Nationality : Indian
Marital Status : Single
Passport no : S9361446
Visa status : Visit Visa

Driving License Details:

License : Light Vehicle Date
of Issue : 14th June 2021
Date of Expiry : 13th June 2023
Place of Issue : Ajman

Declaration:

I here declare that the above mentioned information are true to the best of my knowledge and belief.

Date:

Mohammed Haris