



NIKHIL RAJ

CAREER OBJECTIVE

Seeking a long-term career with a leading organization to contribute to the firm as well as to enhance my skills and experience in anyfields.

- Core area of work —Sales, Marketing, Logistics
- 7 years of experience in Automobile Sales
- Strong Analytical & Communication skills

WORK EXPERIENCE

SALES MANAGER

May 2019 - Jan 2022

Royal Motors Yamaha (Authorised two wheeler dealer)

- Manpower management
- Mange Customer complaints
- Targets and achievements
- Sales event management

BRANCH SALES HEAD

Aug 2016 - April 2019

AM MOTORS (Authorized Maruti Suzuki
Car Dealer, Malappuram, Kerala)

- Complete Sales and manpower management
- Handling complete marketing activities
- Handling Costumer Complaints

SOURCING EVALUATOR

Jun 2012 - June 2016

AM MOTORS (Authorized Maruti Suzuki
Car Dealer, Malappuram, Kerala)

- Evaluation and price quoting for used cars (For exchange of used car to new car)
- Fixing the rate with customer and close the deal

LOGISTIC ASSISTANT

EXCEL ALTECH (Aluminium Fabrication company)

- Stock clearnce and logisting Management

EDUCATION

DME - (Diploma In Mechanical Engineering)

2006 - May 2009

Govt.Poly Technic College Kannur, Kerala.

PLUS TWO-SCIENCE

2004 - May 2006

St.Joseph's Higher Secondary School Kodenchery, CaLicut, KeraLa

SSLC

2003 - May 2004

Govt. Rajah's Higher Secondary School Kottakkal, Malappuram, Kerala.



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Visa Status
Visit Visa

Nationality : Indian
DOB : 08-12-1988
Passport Number : T2632482
Marital Status : Married

SKILLS

- Leadership
- Manpower Management
- Teamwork
- Able to adapt to new procedures quickly.
- Good numerical & literacy skills
& can work accurately within deadlines.
- Pro-active and able to multi-task.
- Reliable, punctual and Competent

LANGUAGES

English
Hindi
Malayalam