

# **MUHSIN VK**



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P 1000544

# **LANGUAGES**

Arabic

English

Hindi

Malayalam

# LICENCE&CERTIFICATION

- UAE Valid Driving License
- Arabic Typing
- Tally ERP 9
- Excel

### **EXPERIENCE:**

#### **Amazon Lubricants - UAE**

23 -1- 2022 10 -9- 2022

#### **SALES EXECUTIVE**

- Identifying potential prospects from the market.
- Deals with customers from different countries.
- Develop good customer relationship.
- Making price quote as per the nature of customer.
- Negotiate and close the deal.
- Verify documents like Performa Invoice, Commercial Invoice, BL & LC.
- Prepare Daily & Monthly Report

#### Arabella Design - UAE

#### **SALES EXECUTIVE**

1-7-2017

1-3-2021

- Take customer orders.
- Sales promotion through social media.
- Convert enquiries in to sales.
- Deals with customer complaints.
- Allocate work orders to workers according to their availability and skill set and monitor their works.
- Maintain Day Book, Monthly Reports.
- Sales follow up.

## **EXPERT IN:**

- ·Well versed in Arabic Speaking, Typing, Reading & Writing.
- ·Well communication skill with customers.
- ·Well known experience in sales and marketing.
- ·Good negotiate skill in dealing and pricing with customers.

### **EDUCATION:**

#### **Calicut University -**

2013-2016

Bachelor of Commerce (B.Com) Co-Operation

#### Kerala Higher Secondary Board -

Commerce

2011-2012