



FAISAL MOHAMMED

SALES REPRESENTATIVE

Contact

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Al-Qusais

Dubai

UAE

SKILLS

VANSALES

CASH HANDLING

STRONG VERBAL

COMMUNICATION

MARKET RESEARCH

OFFICE MANAGEMENT

CUSTOMER RELATION

MS OFFICE

LANGUAGES

ENGLISH

HINDI

MALAYALAM

DRIVING LICENSE

UAE Light Vehicle Driving
License.

License No: 3670655

Place of Issue: Dubai

Date of Issue: 15/05/2016

Date of Expiry: 17/05/2026

OBJECTIVE

Looking for an opportunity to apply my skills and knowledge in an esteemed organization to make the positive efforts on the Company and give my best outcome of my effort towards company goal. I have 4years experience as van salesman with valid UAE driving license also be familiar with UAE passageway in all emirates. And 2years as administrative assistant in a dental clinic

Experience

VAN SALESMAN - 01/2018 to 1/2022

YAUMI INTERNATIONAL BAKERY, AL RASHID FOODS, DUBAI, UAE

- Ensure allocated accounts are properly managed and deliver the monthly targets.
- Proper utilization of activated TPR for displays and implementations.
- Ensure availability and visibility of products through effective coordination and follow-ups.
- Understand sales data by SKU, customer & outlet to identify new opportunities.
- Coordinating with the team members to ensure timely deliveries to the customers.
- Coordinate merchandisers and guiding them in various areas to improve visibility of the products.

ADMINISTRATIVE ASSISTANT\ MARKETING – 9/2014 to 12/2016
MOHAMMED RAFI DENTAL CLINIC, DUBAI

- Solved problems timely and effectively, ensuring customer satisfaction
- Office Management
- Identify business opportunities and target markets
- Make initial customer contact through visits or calls
- Identify each potential customer's needs
- Negotiate prices and variations in prices and specification
- Build meaningful relationships within the customers and outside
- Follow up on service.

PERSONAL PROFILE

Date Of Birth: 31/05/1987

Gender : Male

Nationality : Indian

Marital Status : Married

Religion : Muslim

Visa Status : Visiting

SALESMAN – 02/2012 to 08/2014

KAIRALI TRADING WHOLESALE & RETAILS

- Visual Merchandising, Vendors Relations, Sales Projection.
- Slow Sellers Monitoring, Financial Presentation.
- Production Needs Assessment.
- Merchandising Plans Development
- Stock Allocation
- Market Research
- Price Setting
- Sales Analysis

Education

PLUS TWO (commerce): (Higher Secondary Examination)

SSLC (Secondary School Leaving Certificate)

AREA OF EXPERTISE

- Expertise in sales & distribution of food stuffs. (Fresh food items).
- Able to handle any task independently with confident.
- Strong attention to detail and working hard to my best.
- Effective group management, leadership and adaptable to work at any situation.
- Product knowledge in food stuff industries.