

MOHAMMED ANSHIF



SALES EXECUTIVE

Valid UAE Driving License

CONTACT

Address: Dubai

Mob no: +971524046568

Email: Anshifck@gmail.com

LINGUISTIC ABILITY

English: (Good)

Hindi: (Good)

Malayalam: (Mother tongue)

PERSONAL DETAILS

Date of birth: 03-11-1996

Sex: Male

Religion: Muslim

Nationality: India

Marital status: Single

PASSPORT & VISA STATUS

Visa Status: Visit Visa

Passport Number: S3139222

Date of Issue: 30-07-2018

Date of expiry: 29-07-2028

DRIVING LICENSE

Valid UAE Driving license

License no: 2555846

SUMMARY

Passionate Sales and Marketing Professional with 2 years experience consistently driving sales and marketing strategy to achieve brand awareness and business goals. Versatile skills combined with the ability to lead the development and implementation of integrated marketing campaigns, enforce brand standards, as well as manage cross promotions and form strategic partnerships.

SKILLS

Territory management, Account management, Business development, Excellent communicator, Team Leadership, Outside sales, Qualifying Prospects, Sales Planning

WORK EXPERIENCE

Sales Executive

Mekandel Trading co – (Abu Dhabi)

- Builds business by identifying and selling prospects maintaining relationships with clients.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects recommending solutions.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Responsible for assigned sales target.
- Prepare and report on goals, sales, and prospects.

Sales Assistant

Mekandel Trading co – (Abu Dhabi)

- Assisting pre-sales and estimation team for preparing the best quotation
- Ensure high levels of customer satisfaction through excellent sales support
- Tracks sales expenses by tracking, consolidating, analyzing, and summarizing expenses, and forwarding for reimbursement.
- Forwards samples by entering requests, arranging shipments, and notifying customers.

PROFESSIONAL QUALIFICATION

- ❖ **MASTER OF BUSINESS ADMINISTRATION (via distance)**
Bharathiar University
Pursuing
- ❖ **BACHELOR DEGREE IN COMMERCE (B.COM IN FINANCE)**
Calicut University
2015-2018

PROFESSIONAL STRENGTHS

- Enthusiastic and eager to meet challenges and result oriented.
- Possess good leadership and management skill.
- Excellent Planning and organizing skill.
- Knowledge-hungry learner, and quickly assimilate new concepts.
- Ability to solve complex problems by using scientific rules and methods.
- Ability to work under pressure and handle multiple tasks.
- Excellent academic knowledge in production and troubleshooting circuits.
- Excellent knowledge of mathematical concepts
- Good command over verbal and written communications.
- Optimistic, Self-confident and self-motivated.

CERTIFIED COURSE

- Tally ERP 9
- MS Office; MS Excel ,MS Word

TECHNICAL SKILLS

- Computer literacy
- Operating system: Windows 98/2000/XP/Vista, Windows 7, Windows 10
- Knowledge in Tally ERP 9
- Proficient in Microsoft Office
- Internet Literate

FIELD OF INTEREST

- Sales and Purchase
- HR Department
- Marketing
- Accounts
- Planning And coordination
- Logistics

DECLARATION

I hereby declare that all statement made in this details are true, complete and correct to the best of my knowledge and belief.

MOHAMMED ANSHIF C