

# **SKILLS**

- Client communication
- · Sales and market development
- · Upselling expertise
- · Expense reporting
- Relationship management
- Interpersonal communication

# **PERSONAL DETAILS**

Date of Birth: 09/06/1999

Nationality : India Gender: Male

Visit Status: Active - Visit Visa Passport No: : S5167406

## **LANGUAGES**

**English**, **Hindi**, **Tamil**, **Malayalam**: First Language

### **HOBBIES**

- Football
- Swimming
- Fishing

# SHUHAIB MUHAMMED BASHEER

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- □ 0567419828
- ameenbinbasheer009@gmail.com

#### **SUMMARY**

Seasoned sales professional successful at developing leads. Excellent networking, revenue generation and account management skills. Persuasive communicator with goal-oriented mindset. Results-focused sales and marketing leader ambitious to drive substantial revenue and profits through proactive strategies. Brings multifaceted approach involving competitor research, innovative promotional strategies and continuous optimisation to exceed expectations. Continuously seeks out opportunities in market gaps and customer trends.

#### **EXPERIENCE**

March 2018 - August 2021

Sales Executive HIGH POWER ELECRONICS | Trivandrum, India

- Managed customer relationships through consultative sales techniques to attain individual sales goals.
- Liaised with customers to determine needs and provide recommendations.
- Showcased product features and benefits to drive sales.
- · Closed large sales in line with company targets.

# **EDUCATION**

2017

**Higher secondary grade** | School BMHHSS, Trivandrum, India

#### **REFERENCES**

Available upon the Request.

#### **DECLARATION**

I hereby Confirm that all the details furnished above are authentic and accurate to the best of my belief.