

Salaheddine Latreche



Contact

Date of Birth: 06/11/1994

Family situation: Single.

Nationality: Algerian.

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Al Rigga, Deira .

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Skill Highlights

- Strong decision maker
- Complex problem solver
- Creative design
- Innovative
- Service-focused
- Team work.

Hobbies

- Reading.
- Sport.
- Research.

Summary

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of selling process and I fully recognize the human and emotional aspects of buying and selling . I possess strong social skills that enable me to be a strong relationship builder with clients, colleagues and third-party stakeholders

Work Experience

Sales Executive at **Celio** Sep 2018 – Jun 2020

Sales at **H&M** Feb 2017- Jul 2018

- Meeting and greeting with new customers and distributors.
- Maintaining good business relationships with existing clients.
- Liaising with suppliers and manufactures on a daily basis.
- Holding meetings to discuss progress of existing projects.
- Deal with customer feedback, enquiries, complaints and refunds.
- Building relationships with a new customers and distributors.
- Finding new channels for selling and distribution of products.

Education and Professional Training

2021 Business Management (on going).

2021 General English course.

2014 Baccalaureate diploma.

Languages

- Arabic: Excellent.
- English: Good.
- French: Very Good.

Expertise

Computer competence

- Word, Excel, PowerPoint, Windows, Web.

Technical competence

- Electrical of building and machines.
- Plumber.