



BASHEER C V

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PERSONAL DATA

Date of Birth : 12/05/1974

Nationality : Indian

Religion : Muslim

Marital Status : Married

PASSPORT DETAILS

Number : F 0254339

Issue Date : 05/11/2023

Expiry Date : 04/11/2033

Licence : UAE LMV

Visa States : Own Visa

CURRICULUM VITAE

CAREER OBJECTIVE

Result-driven professional with comprehensive background in sales Supervisor, Administration, customer service, Highly skilled in client relations, quick study with an ability to rapidly achieve organizational integration, easily assimilate job requirements and aggressively employs new ideas, concepts, methods and technologies.

CAREER SUMMARY

- ❖ **Worked as Manager at Noor AI Madeena Supermarket Sharjah, U.A.E. June 2017 - Still.**
- ❖ **Worked as Senior Sales Executive at Fine Fair Dubai, U.A.E. 2013 –Sep 2016 (AI Seer Group)**
- ❖ **Worked as Van Sales & Team Leader at Arabian Oasis Food Co. LLC. Dubia, U.A.E. (2007 - 2009) (AI Seer Group)**
- ❖ **Worked as Van Sales man at Arabian Oasis Food Co. LLC. Ras AI Kaimah, U.A.E. (2010 – 2012)**
 - Based in Dubai with the Fine Fair Division who are the distributors for Sun top, Amira Rice, Majdi Spices,& Godrej, Wipro, Cavinkare etc,
 - Distributing all ranges of company product effectively as per company guidelines
 - Achieve the target and effective time keeping
 - Dealing and maintaining a good support with customers, prospecting new clients through effective networking and maintaining a high level of customer satisfaction.
 - Studying and evaluating the Market conditions regarding the company's products and services.
 - Develop and Implement appropriate strategies by selecting, segmenting and targeting markets, and promoting products / services to those markets.
 - To conduct and report all daily sales activities and work with a monthly, quarterly, and annual plan.

TECHNICAL SKILLS

- Microsoft Excel
- Microsoft Word
- Microsoft PowerPoint
- Adobe Acrobat
- Microsoft Access
- Internet

LANGUAGES KNOWN

- Fluent in English
- Arabic
- Hindi
- Malayalam

- Prepares Business Development, Marketing and Sales reports on a weekly basis.
- Reporting to the General Manager on routine activities of the company.

❖ **Worked as Van Sales man at Prestige Food Company, Musaffah, Abudhabi (2001 – 2006)**

- Distributing all ranges of company product effectively as per company guidelines
- Greater care of maximum number of productive calls and visibility
- Achieve the target and effective time keeping
- Coverage groceries & Super Market

ACHIEVEMENTS

Acquired skills in advance usage of Office Administration packages, developed improved in Administration department acquired through knowledge in MIS processing.

PERSONAL SKILLS

- Customer dealing and convincing skills.
- Excellent customer service skills and the ability to communicate effectively and on all levels.
- Excellent English communications skills.
- Team Player.
- Leadership as an Individual Contributor
- Basic Skills Competencies.
- Strong computer skills.
- Believe and Enjoy hard work.
- Ability to travel locally and regionally

EDUCATION QUALIFICATION

- Free Degree (1991 - 1993) – Calicut University
Co-operative College

DECLARATION

I hereby declare that the above furnished details by me are true and correct to the best of my knowledge and belief.

Yours faithfully
BASHEER C V