

MUHAMMED HASHIQ THACHERUPADIKKAL

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 Al majaz. Sharjah



CAREER ABRIDGEMENT

To achieve a challenging position in a professional organization through self - improvement by excelling in all responsibilities with sincere hard work, dedication & commitment. To work towards the development of the organization & grow with it.



KEY SKILLS





EMPLOYMENT CHRONICLE

- FIELD SALES OFFICER | 2021 2022 BUTLER SOUK (GOURMET STORE) KERALA, INDIA
- ASSISTANT MANAGER | 2016 2020
 ASSAKHAN BROAST, MUHAYIL ASEER, SAUDI ARABIA

KEY RESPONSIBILITIES

- Developing and sustaining long-lasting relationships with customers.
- Screening, recruiting, and training sales employees.
- Calling potential customers to explain company products and encourage purchases.
- Answering customers' questions and escalating complex issues to the relevant departments as needed.
- Developing in-depth knowledge of company products.
- Maintaining an accurate record of all sales, scheduled customer appointments, and customer complaints.
- Collaborating with the marketing department to ensure that the company is reaching its target audience.
- Hiring, training and developing new employees.
- Resolving customer issues to their overall satisfaction.
- Maintaining an overall management style that follows company best practices.
- Ensuring that health, safety, and security rules are followed.
- Preparing and presenting employee reviews.
- Ensuring a consistent standard of customer service.
- Motivating employees and ensuring a focus on the mission.
- Maintaining merchandise and a visual plan.

ACADEMIC CREDENTIALS BACHELOR OF BUSINESS ADMINISTRATION (B.B.A.) | 2016 **Calicut University HIGHER SECONDARY | 2012** Board of Higher Secondary Examination, Kerala, India IUHSS Parappur, Kottakkal SSLC | 2010 Board of Public Examination, Kerala, India **PPTMY HSS Cherur COMPUTER PROFICIENCY** MS Office/ Word ★★★★★ **Basic Operation** **** Internet & Email *** LANGUAGES KNOWN English Arabic Hindi Malayalam PERSONAL DOSSIER Gender : Male Date of Birth : 06/12/1994 **Nationality** : Indian Marital Status : Married DRIVING LICENSE DETAILS Holder of Valid Indian Driving License Class of Vehicles : LMV PASSPORT DETAILS : P1439524 Passport Number Date of Expiry : 24/07/2026 Place of Issue : Malappuram **DECLARATION** I hereby declare that all the details in the application are true, complete and correct to the best of my knowledge and belief. I assure you that, if given an opportunity, I would put the

best of my skills and talents to build my career as well as to meet your expectations.

Place :

Date

MUHAMMED HASHIQ THACHERUPADIKKAL