



PRENIL G

SALES EXECUTIVE

CONTACT ME

- +971-568623643
- prenil.prenil123@gmail.com
- Mahe, Kerala, India

PERSONAL INFO

Nationality	:	Indian
Gender	:	Male
Marital status	:	Married
Date of Birth	:	15/12/1994

KEY SKILLS

- Business Networking
- Goals and Performance
- Order management
- Sales expertise
- Staff Management
- Sales strategy
- Sales forecasting
- Sales Development
- Sales operation
- Sales communications

SOFTWARE PROFICIENCY

- MS Office
- Word | Excel | PowerPoint

PROFILE SUMMARY

Dynamic Sales Executive with **08+ years** of experience providing high level of customer service while increasing revenues. Successful at leveraging sales technologies, software and CRM data to identify, analyze and act upon leads, opportunities and sales funnels. Personable communicator focused on exceeding client expectations.

WORK EXPERIENCE



Salesman

Galaxy Hypermarket And Restaurant
Vadakara, Kerala, India

2019 - 2022

Roles & Responsibilities:

- Generating leads.
- Meeting or exceeding sales goals.
- Negotiating all contracts with prospective clients.
- Helping determine pricing schedules for quotes, promotions, and negotiations.
- Preparing weekly and monthly reports.
- Giving sales presentations to a range of prospective clients.
- Coordinating sales efforts with marketing programs.
- Understanding and promoting company programs.
- Obtaining deposits and balance of payment from clients.
- Preparing and submitting sales contracts for orders.



Counter Sales

SINA Automatic Bakery
Sharjah, UAE

2014 - 2019

Roles & Responsibilities:

- Greeting customers as they arrive and making them feel welcome.
- Directing customers to their seats and the restroom, answering questions about the menu, and making note of special requests, if required.
- Serving food to diners from a counter or, if seated, taking their orders.
- Communicating food and drink orders to the kitchen staff.
- Assembling and packaging takeaway orders.
- Maintaining cleanliness standards by keeping the counters, tableware, and utensils clean.
- Replenishing food supplies when required.

AREA OF INTERESTS

- Sales & Marketing

LANGUAGES KNOWN

English	●	●	●	●	○
Hindi	●	●	●	●	●
Malayalam	●	●	●	●	●
Tamil	●	●	●	○	○

HOBBIES & INTERESTS

- Music
- Travel
- Sports
- Fitness

ACADEMIC QUALIFICATION



Diploma in Personal Training

Leaders Fitness Academy

Kannur, Kerala, India

2021 - 2022



Higher Secondary

Govt HSC School

Mahee, Kerala, India

2010 - 2012



Secondary

Govt HSC School

Mahee, Kerala, India

2009 - 2010

CERTIFICATIONS

- Level 3 personal trainer certification
- Level 4 NSQF fitness trainer certification
- Repts India certification
- Cpr and AED certification
- Certificate of achievement PD approval,UK

STRENGTHS & QUALITIES

- Commercial Awareness
- Teamworking Skills
- Caring about other people.
- Collaborating and working well together with others.
- Comforting people when they need it.
- Conflict management and resolution skills.
- Encouraging and inspiring people to do their best.
- Flexibility in thinking and operating style.

DECLARATION

I hereby declare that the above written particulars are true and correct to the best of my knowledge and belief.

PRENIL G