# **CURRICULUM VITAE**

**FAISAL TK** 

Mob: +971 55 234 4155

E-mail: fais.tk51@gmail.com

# **Objectives:**

To take up a challenging career that enhances the individual talent, vision and determination, shoulder tremendous responsibilities and work in an open, exciting and professional environment having excellent growth prospects and to take up innovative and challenging projects of quality standards. The ability to work under pressure and handle challenging situations. Confidence, drive and enthusiasm.

# **Professional Experience**

#### Jan 2016-feb 2020

# Working as Driving Instructor for Emirates Driving Company, Abu Dhabi, U.A.E

- Instructed defensive style of driving and how to tackle the unsafe action and unsafe condition quickly and safely from other road users
- ➤ Pointed out mistakes in a constructive way and motivated defensive and courtesy driving.
- Used simulator, road user's priorities manual, signal charts to face real time situations.
- Performed model courtesy, defensive and driving to train them.

### Feb 2015 - July 2015

### Working as Sales Executive for Emirates Steel Wool, Abu Dhabi, U.A.E.

- Achieving the sales targets and department objectives.
- Responsible for the turnover of sales and provide data's regarding improvements required in the product to meet customer standards
- Giving feedbacks of competitors and other related sales inputs.
- Providing excellent customer service to new and existing customers, quickly resolving issue and questions as they arose

### July 2012 - Jan. 2015

#### **❖** Worked as Sales Executive for Jaleel Distribution Dubai.

- Introducing and maximizing sales in existing / new products in existing / new markets.
- Achieving the sales targets and department objectives.

- Responsible for the turnover of sales and provide data's regarding improvement required in the product to meet customer standards
- Giving feedbacks of competitors and other related sales inputs.
- Providing excellent customer service to new and existing customers, quickly resolving issue and questions as they arose

### June 2007 till June 2012

- ❖ Worked as Sales Executive for National Trading & Developing Est., Abu Dhabi, U.A.E.
  - Listening to customer requirements and presenting appropriately to make a sale.
  - Ordering and receiving product from warehouse.
  - ➤ Maintaining and developing good customer relation and convey their suggestion and feed backs to the management.
  - Providing excellent customer service to new and existing customers, quickly resolving issue and questions as they arose.

# **Academic Qualification**

- Higher Secondary Education
- ➤ S.S.L.C.

# **Holding valid UAE Driving Licence**

# **Technical Qualification**

- Diploma in Multimedia & Graphic Designing. Ino Net Computer Education, (April 2005 to Oct. 2005)
- Certified Course in AutoCAD 3D & Photoshop. Galaxy Computer Education, UAE

#### **Software Skills**

Auto Cad 2004 – 2007, Page Maker, Corel Draw, Photoshop, Macro Media Flash, Dream Weaver, ISM, MS Office

#### **Personal Details**

Date of Birth : 30-05-1985 Nationality : Indian Marital Status : Married

Languages Known : English, Hindi and Malayalam

Visa Status : Visit.

