



Abdul Hameed Brohi

Sales Executive/Storekeeper

01/03/1993

0545163997

Dubai United Arab Emirates

Male.

Visa Status: Visit Visa

abdulhameedbrohiccl@gmail.com

Passport # BF3942662 Expiry 5/10/2026

OBJECTIVE

To seek an opportunity to work with a creative, forward thinking & Oriented organization by putting my knowledge, skills and abilities for the Career development.

EDUCATION

Shah Abdul Lateef University (May 2010 > 2012)

Bachlors of Science (BSc)

Subjects: Botany, Zoology, Geography

Score: 1st Division

SKILLS

MS office	● ● ● ● ●
Customer Relationship	● ● ● ● ●
interpersonel skills	● ● ● ● ●
fluent in English, Hindi,Urdu	● ● ● ● ●
Adminlstrative	● ● ● ● ●

WORK EXPERIENCE

CCL Pharmaceutical (2019 > 2022)

Senior District sales Manager (Cardiometabolic Portfolio)

Job Responsibilities

- 1 Setting Sales & operational goals ensure to achieve through regular monitoring & managing sales team.
- 2 To expand company's customers base & ensure its strong presence in market
- 3 Resolve customer complaints regarding sales & service.
- 4 Prepare & develop the team for constant changing in market
- 5 Monitor & Analyze sales achievements on daily , weekly & Monthly basis.
- 6 Using CRM for Monitoring

CCL Pharmaceutical (2015 > 2019)

Sales Promotion & Relationship Officer

Job Responsibilities

1. Customer profiling & meeting customer to raise noise level of products
2. Promotion of Cardiometabolic Products to Leading KOLs Hospitals DHQ's
3. Arrange Scientific programs of Leading Doctors on new products.
4. Arrange Diabetic camps
- 5 Generate sales of Cardiometabolic Products

DR FARID & COMPANY PAKISTAN (2012 > 2014)

Storekeeper(Drug Store)

Job Responsibilities

- 1 Replenish supply inventories
- 2 Maintain a neat, clean and safe working environment
- 3 Manage the store layoutsupervise other staff
- 4 Perform stock related duties like returning, packing & pricing of stock.
- 5 Report damaged inventories for record-keeping and return stock rotation
- 6 storecross-verify the monthly report at the end of each monthensure proper completion to place an order and make a purchasegenerate a stock received report timelyensure storage of stock follow the first in first out (FIFO) method.

CERTIFICATIONS/COURSES

Computer Operator. (2011)	Art of Shepherding (2017)
An Intro to Management (2019).	Coach The Coaches (2022)

HONORS & AWARDS

Best DSM Award (2020.	Best Presenter (2017)
Won Internation Trips Turkey (2021)	

AREA OF INTERESTS

Marketing	Adminlstration
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