

SARATH I.S

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PERSONAL VITAE

Present Address: Dubai UAE

Father Name: Sasi

Date of Birth: 31-05-1992

Nationality: Indian Marital

Status: Married

Language Known: English,
Malayalam, Hindi, Arabic [Verbal]

Passport Number: J5244856

Expiry Date: 29-05-2023

Place of Issue: Cochin

Visa Status: Visiting Visa

Visa Expiry: 27-10-2022

Driving License Details

License Number : 1952806 Issue

Date : 30-05-2011

Expire Date : 29-05-2023

OBJECTIVES

A suitable position with organization where I can utilize the best of skill and abilities that to my education. Skills and experience a place where an encourage and permitted to be an actives participant as well vital contribute on development of the company

WORK EXPERIENCE

Van Sales in Al Sharq Al Aqssa Trading Co.LLC Dubai
Aug 2011 to May 2013]

➤ Sales Executive In Al Sharq Al Aqssa Trading Co. LLC
Dubai [May 2013 to May 2017]

➤ Sale executive in 1004 Mart General Trading LLC Dubai
[May 2017 to June 2018]

Sales executive in Lifco International Trading Co LLC Dubai
[Dec 2018 to June 2021]

Sensation Trading LLC. (1-05-2021 to 25-11-2021)

MARKET HANDLING

- Lulu hypermarket andsupermarket
- Carrefour hypermarket andExpress
- Choithrams
- Souq planet
- Madina hypermarket and supermarket

PROFESSIONAL QUALIFICATIONS

- Diploma in Lift Technology
- Professional diploma in computer hardware and network engineering

SALES ACHIEVEMENT

- 2,50,000 AED in gross profit per month currently as Sales Executive FMCG
(Product Portfolio-Pastries ,Canfood ,Honey, Frozen vegetables, Cheese)

EDUCATIONAL QUALIFICATIONS

- Higher Secondary H S C Board Kerala-2007
- S.S.L. C Kerala Examination Board-2005

ROLES & RESPONSIBILITIES

- Maintains store shelves by observing displays of the company product
- Remove damaged product or freshness-dated products
- Providing optimum display of the product
- Plan and developing merchandising strategies that balance customer Expectation and company's objectives
- Analyze sales figures customer reactions and market trends to anticipate product needs and plan product ranges/stock
- Collaborate with buyers ,suppliers, distributors, and analyses to negotiate price, quality and scales
- Maximize customer interest and sales level by displaying products appropriately
- Produce layout plans for stores and maintain store shelves and inventory
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- Monitor stock movement and consider markdowns, promotion, price changes, clear out etc...
- Maintaining existing client relationship by providing on-going consultation
- Develops and maintains strong working relationship with client to create and partnership that yields success, result and credibility
- Maintains accurate and organization documentation on all clients and prospect

STRENGTH

- Very Energetic result-oriented organization
- Efficient well-behaved person
- Keep exhalant interpersonal relation with collagenous and ready to help them
- Excellent communication
- Enjoy teamwork and good organization skill
- Good management and good governance
- Follow up of all things and show the diligence and consistency

DECLARATION

I hereby declare that above mentioned information and particulars are true and correct to the best of my knowledge and belief. If select I assure that I would perform to the best of my abilities, early awaiting a position response

SARATH I.S

