



RAHUL KAMALON

BBA | MBA – FINANCE & MARKETING

PERSONAL INFO

Contact : +971 525133490
Email : rahulpandikad@gmail.com
Date of Birth : 26-01-1996
Nationality : Indian
Location : Dubai, UAE
Vaccine Status : Pfizer
Available to Work : Immediately
Driving License Number : 4291239

EXPERIENCE

- **sales executive** (March 2020-Present)
Gravity Soft-net Computer Trading LLC.
(Business Bay, Dubai, United Arab Emirates)
 - Support the Manager(s) in day-to-day sales and escrow activities through collection and dissemination of information for individual communities, lenders, and escrow associates..
 - Assist in backlog management, by calling customers and coordinating transaction to the close of escrow.
 - Handling customer questions, inquiries, and complaints.
 - Attend Sales meetings- and trainings
 - Preparing and sending quotes and proposals.
 - Conduct market research to identify selling possibilities and evaluate customer needs
 - Actively seek out new sales opportunities through coldcalling, networking and social media
 - Set up meetings with potential clients and listen to their wishes and concerns
 - Prepare and deliver appropriate presentations on products and services
 - Develop reports for Sales to show progress against budget numbers.
- **Assistant Branch Manager** (Jan 2018 – Feb 2019)
Bullet Logistic Pvt Ltd.
(Mangalore, Karnataka, India)
Responsibilities:
 - Logistic coordinator
 - COD Reconciliation
 - Digital Marketing Specialist
 - Negotiating prices with Dealers
- **Administration Trainee at AJIMS** (Jun 2017- Dec 2017)
(Mangalore, Karnataka, India)
Responsibilities:
 - HR Management
 - OT in charge
 - Receptionist

PROFILE

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling. I possess strong social skills that enable me to be a strong relationship builder with clients, colleagues and third-party stakeholders.

EDUCATION

- **MBA**
 - Finance & Marketing
 - **Mangalore University** (2017-19)
 - Mangalore, Karnataka, India
- **BBA**
 - Business Administration
 - **Kannur University** (2014-17)
 - Kannur, Kerala, India

SKILLS & ATTRIBUTES

- Employee Management
- Communication
- Time Management
- Office Administration
- Client Management
- Marketing
- MS Office
- Negotiation
- Team Player
- Tally ERP 9
- Problem Solving

STRENGTH

- Positive Attitude
- Responsibility
- Punctuality
- Loyalty
- Emotional Intelligence
- Strong Work Ethics