

NIZARUDEEN ABBAS

Ras Al Kaimah, RK 964
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CAREER OBJECTIVE

To be associated with a reputed firm, where I can use my knowledge and creative skills to the best and thereby giving full effort for the development of the organization.

PROFESSIONAL SUMMARY

Experienced Sales cum Driver with over 14 years of experience in Al Aqsa Trading Ras Al Khaimah UAE. Excellent reputation for resolving problems, improving customer Satisfaction, and driving overall operational improvements. Consistently saved costs while increasing profits.

SKILLS

- Verifying documentation
- Federal documents accuracy
- Document conversion
- Driver scheduling
- Valid driver's license (UAE)

WORK HISTORY

Salesman cum Driver, 06/2005 to Current
Al Aqsa Trading LLC — Ras Al Khaimah,

- Computed total costs and profit requirements for customer sales to provide accurate pricing
- Visited customer locations to evaluate requirements, demonstrate offerings and propose Strategic solutions for diverse needs
- Delivered goods and products to customer on time and in excellent condition
- Coordinated efficient routes to avoid delays and optimize schedules.

- Used consultative sales approach to understand customer needs and recommend relevant offerings.
- Exceeded targets by building, directing and motivating high-performing sales team.
- Maintained up-to-date knowledge of store sales, payment policies and security standards
- Worked directly with customers to assess quality issues, including damage and incompleteness of orders.
- Checked in with dispatch service and updated with current location.

EDUCATION

- High School Diploma
Hs Poozhanad School — Poozhanad

PERSONAL INFORMATION

Father's Name	Abbas
Marital Status	Married
Sex	Male
Date of Birth	30 th October 1978
Nationality	Indian
Language known	Arabic, English, Hindi and Malayalam
Passport No	T1900350
Passport Expiry	16-01-2029

DECLARATION

I hereby declare that the above mentioned information are true and correct to the best of my knowledge and belief.

NIZARUDEEN ABBAS