

AMEENULLAH

SALES & MARKETING SPECIALIST



E-MAIL: ameenuppla@gmail.com

MOBILE: +971 58 966 1179

+971 52 389 8944

LOCATION: AJMAN

ABOUT

To take up a Challenging career in a prestigious organization where my skills and abilities can be utilized which can help me to grow along with the organization.

Leaders Soap & Hair care Products Industry LLC (Since 2018)

Sales & Marketing Specialist

- Dealing with Discount Markets and Traders in all Emirates.
- Implement marketing strategies to fulfill goals for growth of the company brand.
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Maintaining excellent relationships with customers that are built on trust.
- Managing a network of vendors and suppliers.
- Process sales orders and enter order information into the Salesforce database.
- Providing accurate sales forecasts and allocating resources so targets are met.
- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Achieve agreed upon sales targets and outcomes within schedule.
- Maintain contact lists and follow up with customers to continue relationships.
- Negotiate promotion prices and terms and prepare sales agreements as per company policy.

AL ZAJEL FOOD STUFF TRADING LLC (2014-2018)

Merchandiser/Sales/Sales Supervisor

- Handling 'A Class' & 'B Class' Market such as:
 - Carrefour Group
 - Co-Operative's
 - Al Safeer Group
 - Talal Group
 - Discount Markets

EXPERIENCE

EDUCATION

PRE-UNIVERSITY

Completed Commerce @ St. Aloysius College,
Mangalore, Karnataka

BACHELOR OF COMMERCE

Cost Accounting @ Kannur University, Kerala

PERSONAL INFO

Date of Birth : 18-05-1995
Sex : Male
Religion : Islam
Marital Status : Married
Nationality : Indian
Visa Status : Employment

DRIVING LICENSE

LIGHT VEHICLE

PASSPORT

Nationality : Indian
Passport no : V9156309
Place of issue : Dubai
Date of issue : 09/09/2022
Date of expiry : 08/09/2032

LANGUAGES

ENGLISH
URDU
MALAYALAM
KANNADA
HINDI
TAMIL

COURSES

Interior Designer in High Tech Designer
India (2012)

DECLARATION

I, Ameenullah, Hereby Declare That the Information Furnished Above given by me is true and correct to the Best of My Knowledge and Belief.