

FAAIZ DOLARE

Contact No. :

+971-0544689679

E-mail:

faaizdolare634@gmail.com

Personal Details:

Date of Birth: 21-12-1997

Sex: Male

Father's Name: AFSAR DOLARE

Marital Status: Single.

Mother Tongue: Urdu

Nationality: Indian.

Languages Known:

- ✓ English.
- ✓ Hindi.
- ✓ Marathi
- ✓ Urdu

Address for Communication:

101, SABA APT
DUDH NAKA
KALYAN (W)
THANE-421301
MAHARASHTRA.
INDIA.

Interests and Hobbies:

- ✓ Computer gaming.
- ✓ Outdoor games.
- ✓ Workout.

Area of Interest:

- ✓ Sales Executive

VISIT VISA DETAILS:

- ✓ DOI: 10-06-2023
- ✓ DOE: 08-08-2023

PASSPORT DETAILS:

- ✓ DOI: 02-09-2016
- ✓ DOE: 01-09-2026

Resume



Professional Summary

- Total 3 years of experience in sales
- Good experience in sales market

Inside Sales at TAHERALLY'S

(Mar 2021 - Mar 2022)
(MUMBAI)

- Worked as sales person for selling of old antiques.
- Provide images to clients and give information about that product.
- Conquer data and records about the clients visit and the products which sold to clients in excel sheet format.
- Contact customers for there next visit and telling them about the new products coming.
- Help customers for there delivery if they need so.

Sales Executive at I-FRIZ COOL PVT.LTD

(JUL 2019- FEB 2021)
(MUMBAI)

- Contact regular and prospective customers to demonstrate products, explain product features and take orders.
- Estimate or quote prices, credit or contract terms, warranties, and delivery dates.
- Consult with clients after sales or contract signings to resolve problems and to provide customer service support.
- Identify prospective customers by using business directories, following leads from existing clients.
- Arrange and direct delivery and installation of products and equipment.
- Monitor market conditions, product innovations, and competitors products, prices, and sales.

Academic Chronicle

Course	Board/University	School/College	Year	(Agg%)
B.E (MECH)	MUMBAI	BHARAT COLLEGE OF ENGG.	2016-2019	6.11CGPA
DIPLOMA (MECH)	MSBTE	A.R KALSEKAR POLYTECHNIC	2013-2016	67.41
SSC	MAHARASHTRA	K.C GANDHI ENGLISH HIGH SCHOOL	2012-2013	68.0

Project Undertaken

Academic Project in Degree

- **Title:** Mecanum Wheel with Forklift

Description: In this project the mecanum wheel that is used multidirectional in all field was made. It can be used in hospitals, Lift-trucks etc. It has vast advantages over conventional design like differential drive, in terms of mobility in congested environments.

Academic Project in Diploma

- **Title:** Go-Kart

Description: This project is based on total car model with working of Go-Kart. The Go-Kart can be fun experience for all ages. It is simple and easier in driving as compared to all other cars.

Technical profile:

- **AUTOCAD**
- **SOLID WORKS**
- **MS OFFICE**
- Workshop on Fire & Safety
- Internship in Indian Railways Locomotive.
- Worked on CNC Machine.

Strength

- Good level for grasping New things
- Hardworking and Creative.
- Adaptable to any environment.
- Tackling the situations and finding the best solutions.
- Good English communication ability.
- Ability to communicate with customer at all levels of the organisation in a professional, efficient manner.
- Able to quickly develop successful client relationship.
- Excellent verbal and written communication skills.
- Excellent organization and time management skills.
- Excellent customer service skills.

Declaration

I, hereby declare that all the information provided above is true to the best of my knowledge and belief.

Place: Kalyan

Date:

FAAIZ DOLARE