



Milton Raju Paul

Outdoor Sales Executive

Misterlight building, Block B, Room No. 310

Deira, Naif, Dubai

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+971 588426665

Career Objective

Seeking the position of Sales Executive where 2 years of Sales experience can be put to use to identify sales opportunities through sales activation and people management.

Personal Details

Date of Birth	: 03 JUNE, 1990
Sex	: Male
Marital Status	: Married
Nationality	: Indian
Passport No	: S8133042
Visa Status	: Resident
Driving License	: Valid U.A.E Driving License (Manual)
Languages known	: English, Hindi, Malayalam
Personality Traits	: Self Motivated, Dedicated, Sincere.

Work experience

Designation : Outdoor Sales Executive

Organisation : Illumination Corner Electrical Trdg. LLC / Future
Bright Electrical Trdg. LLC – Dubai

Tenure : April 2021 – Present

Designation : Indoor Sales Executive

Organisation : Illumination Corner Electrical Trdg. LLC / Future
Bright Electrical Trdg. LLC – Dubai

Tenure : January 2019 – 2021

Roles and Responsibilities

- Mainly handling Wipro Products & Osram Products
- Provide customers with product information, as well as offer them a demonstration of product features.
- Answering client questions about credit terms, products, prices and availability
- Checking stock with other branches or ordering requested stock for customers
- Plan and collaborate with vendors and distributors to ensure prices and quantities
- Keep track of inventory
- Maintaining positive business relationships to ensure future sales

- Assist and help in displaying products in an easy-to-locate manner
- Assist and help customers in locating their items of purchase
- Inspect items and products for any breakages or damages
- Maintain the office area neat, clean and sanitized
- Handle safely and delicately the items and products in a store

Designation : Salesman Cum Store Assistant

Organisation : Punnamma Stores - India

Tenure : November 2013 – September 2018

Roles and Responsibilities

- Receive deliveries from suppliers
- Perform other stock-related duties, including returning, packing, pricing, and labeling supplies
- Collects payments by cash, check, debit cards / credit cards and making change for cash customers
- Copy file and maintain paper or electronic documents and records
- Billing and customer management.

Academic Details

Bachelor of Business Adriminsation

Instituion : Amrita Viswa Vidhyapeetam, Kerala

Currently Purusing Online Program

Higher Secondary Qualified.

Instituion : Rajarshi Higher Secondary School, Karingachira.

Board/University : Kerala State Education Board.

SSLC

Instituion : St. Thomas H.S.S, Keezhillam.

Board/University : Kerala State Education Board.

Computer Knowledge

Comrade Invoicing Software (SAP)

MS Office (Word, Excel, Power Point, Outlook)

Good profiency in browsing and finding solution in internet

Contact Reference

Romy Johny : +971 581580023

Declaration

I hereby declare that the above given particulars are true to the best of my knowledge.

Yours truthfully,
Milton Raju Paul.