

MUHAMMED AJEER
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CAREER OBJECTIVE

An immaculately presented, polite and assertive Sales Consultant who is motivated by being a team player with a common goal, and who has extensive experience of retail sales and working to KPI's. Being reliable and organized, I possess the ability and desire to meet and surpass sales targets, with drive, ambition and determination. I treat every customer as an individual and has a track record of wowing customers with friendliness.

PROFESSIONAL PROFILE

- A highly creative, skilled and result focused professional.
- Dedicated to learn and upgrade with latest technology and maintaining high quality standards.
- Dynamic, Adaptable, Committed, Reliable & Confident
- Positive minded, responsible and result-oriented with an even temperament and has the capacity to quickly learn and implement new methods, systems and procedures.
- Able to grasp new concepts quickly and efficiently.

KEY PERFORMANCE AREA

RETAIL

- Able to help customers find what they want.
- Able to maintain high standards of display & visual merchandising to ensure the store is well presented.
- Ready and able to work individually or within a team environment.

SALES

- Able to promote a store and its products through effective marketing activities like leafleting etc.
- Experience of working in a commission based sales environment.
- Able to accurately describe a product features and benefits to a customer.

PERSONAL

- Willing to work on a shift basis including evenings and weekends.
- Always smartly dressed, articulate and presentable.
- Ability to take ownership of issues and to work alone with little or no supervision.
- Extremely organized with a high level of attention to detail.
- Ability to respond to timeframes and deadlines with pace



PERSONAL DETAILS

Date of Birth : 17-11-1997
Nationality : Indian
Visa Status : Visit Visa

PROFICIENCIES

- Passionate about fashion & style.
- Ability to learn and maintain high-end customer service.
- Punctual, presentable, and well groomed.
- Ability to develop customer relationships and networking.

AREA OF EXPERTISE

- Experience in luxury brands
- Customer service
- Front-end operations
- Up-selling products
- Merchandising

LANGUAGES

- English
- Hindi
- Malayalam

WORK EXPERIENCE

Popular Tata Mega Motors Thodupuzha

Mechanical (5 months)

Responsibilities:

- Conducted reminder phone calls to patients
- Maintained the highest standards in day to day operations ensuring customer satisfaction.
- Consulted customers and gave advice to best fit the customers' needs.
- Dispensed frames, verified prescriptions using automatic lensometer.
- Managed adjustments of spectacles and frame styling.
- Assisted clients in selecting frames according to style and color, and ensures that frames are coordinated with facial and eye measurements and optical prescriptions.
- Kept track of contact lenses and spectacles order as promised.
- Achieved sales goals and business objectives.
- Maintained cleanliness and presentation of stock room and production floor.
- Forecasted customer's needs.
- Organized clothing racks, shelves, etc., checked customers out, cleaned store.

EDUCATION

2013 SSLC

KERALA STATE BOARD

2014-2016 Higher secondary Education

DHSE KERALA BOARD

2019- 2021 ITI AUTO MOBILE

KERALA STATE BOARD