



# FASAL C ALI

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 **Al Bahri Building, 107 Al Nahda 2, Dubai ,UAE**

## PROFESSIONAL SUMMARY

*Goal-Oriented logistics specialist delivering practical strategies to drive productivity and process efficiency. Adept in inventory management, supply chain, facilities management, client relations, sales, and marketing. Consistently credited for effective management and a proven track record of successfully managing distributions centers. Pursuing new opportunities to utilize skillset and expertise.*

## CORE COMPETENCIES

- **Supply Chain Management**
- **Customer Service**
- **Attention to Detail**
- **Distribution Management**
- **Conflict Management**
- **Inventory Control**
- **Quality Assurance**
- **People Skills**
- **Vendor Management**

## PROFESSIONAL HISTORY

### **Storekeeper, KRGS Enterprises (Amazon Warehouse) Jul 2018- Jan 2022**

- Led Storehouse/Warehouse operations, including inventory controls, material management, and development of logistics strategies.
- Optimized store operations to reduce downtime and increase efficiency by standardizing procedures through the creation of detailed operations manuals.
- Onboarded and trained delivery staff and ensured optimum staff performance.
- Conducted regular audits and checks to ensure store hygiene and proper upkeep on inventory.
- Prepared delivery schedules and contributed to lower operating costs through strategic planning.
- Managed daily forwarding operations, including communication, and customer service.
- Provided regular feedback and action items to all support groups to improve the effectiveness of the overall warehouse operations.
- Inspected unfilled order status to take appropriate action to escalate fulfillment actions not meeting customer requirements.
- Reviewed key performance indicators of store operations and take take corrective actions.

### **Sales Executive, Indus Motors, Ernakulam Jun 2017- Jun 2018**

- Generate sales by developing rapport with customers; suggesting trade-ins; greeting drop-ins; responding to inquiries; explaining sales campaigns and promotions.
- Maintain a list of new/existing customers and interact with them to discuss business opportunities.
- Monitor current product prices, competing products, and new techniques of merchandising.
- Supervise the merchandising and display of cars in the showroom.

- Communicate with customers to identify their requirements and assist them in selecting a car that meets their specifications.
- Oversee the processing of client orders to ensure timely delivery of purchased units.
- Conduct the inspection of automobiles to ensure they are in good condition
- Maintain contact with clients to provide post-sales services, obtain customer feedback, and resolve customer issues.

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## **INTERNSHIP**

### ***Advantis Beyond Logistics, Kalamassery 2 months***

Performed data analysis and entries to proceed with all logistics and transportation processes.

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## **EDUCATION**

### ***Advance Diploma in Air Cargo Management***

Zabeel International Institute of Management & Technology, Ministry of Dubai

### ***B.Com (Travel and Tourism) 2014-2017***

MG University

### ***12th Grade - Commerce Stream 2014***

Kerala State Board

### ***SSLC 2012***

Kerala State Board

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## **COMPUTER SKILLS**

Tally ERP

Logistics Softwares

Microsoft Office and Internet Applications

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## **PERSONAL PROFILE**

Gender : Male

Nationality : Indian

Date of Birth : 8th December, 1994

Languages Known : English and Malayalam

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## **DECLARATION**

I hereby declare that foregoing information is true and correct to the best of my knowledge and belief and that I have not concealed any information, which might affect my suitability for this job and I am confident that I can serve to the best of my effort.

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