



RINORAJ VT

Location : Dubai, UAE

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Personal Information

Nationality
Indian

Visa Status
Residence Visa

Gender
Male

Marital status
Single

Date of Birth
21/07/1991

Driving License
India

Languages Known

- English : Read, Write & Speak
- Hindi : Read, Write & Speak
- Malayalam : Read, Write & Speak

Other Skills & proficiency

- Flexible
- Commercial Awareness
- Credibility/Integrity
- Quick Learner
- Resilience
- Accounting
- Time Management

Career Objective

Effective merchandiser cum sales incharge with 2+ years of experience. Skilled in store display , design and setup. Maintain good rapport with customer - key management staff of retailers in the assigned territory.



WORK EXPERIENCE (1)

Merchandiser cum sales incharge (Since 19-8-2019).
Choithrams Super Market and Department Stores.



DUTIES AND RESPONSIBILITIES

- Analyse sales , customers reactions and market trends to anticipate product needs and plan product ranges/stock.
- Maximise customer interest and sales levels by displaying products appropriately.
- Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc.
- Build constructive customer relationships and team with channel partners to build pipeline and close deals.
- Monitoring sales and identifying any losses or stock wastage.



WORK EXPERIENCE (2)

Sales and Merchandiser (Jan 2018 10TH Jan 2019).
Jubilee Lubricants- Thalassery , Kannur ,Kerala.



WORK EXPERIENCE (3)

Showroom Sales Consultant (March 2016-Dec 2017).
Royal Enfield - Vibrant Automotive : Kannur, Kerala .



WORK EXPERIENCE (4) Jan 2013 – Dec 2015

CNC Machine Operator Cum Setter at Anagha CNC INC , Bangalore.



EDUCATION

- 2012 - Diploma in CNC Machine Operator.
Govt. Engineering College Kannur
- 2009 - Higher Secondary Examination.
Higher Secondary Education, Kerala Board.
- 2007 - Secondary School Leaving Certificate.
Mambaram HSS- Kerala Secondary Education Examination Board.



ADDITIONAL SKILLS

- MS Office (Word, Excel)

DECLARATION

I hereby declare that the information given above is true to the best of my knowledge.

Regards,
RINORAJ