



HASHMAT ALI

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LOGISTICS & OPERATIONS MANAGER

Logistics Management • Distribution & Warehousing • Policy & Procedure Adherence • Import & Export Shipments Handling

Accomplished and strategically agile Logistics and Warehouse Operations Manager with a solid history of overseeing the entire life cycle of logistics from acquisition to distribution, while developing positive business relationships with customers/vendors.

- ✓ Highly reliable and focused Manager with success in identifying equipment deficiencies, managing import & export shipments, negotiating freight contracts, and providing exemplary customer service in a fast-paced and time-sensitive environment.
- ✓ Instrumental in tracking shipments, directing warehouse activities, coordinating requirements and negotiating with established shippers, recommending alternatives, making improvement suggestions, and generating reports for senior leadership.
- ✓ In-depth knowledge of business and procurement operations, standard management policies, methods, procedures, logistic readiness, materials management, inventory reconciliation, as well as transportation and distribution principles.
- ✓ Skilled at managing incoming and outgoing materials, while maintaining and updating multiple high-volume data resources in both paper and electronic forms. Strongly familiar with Int. and domestic shipping regulations, controls, and documentation.

HIGHLIGHTS OF EXPERTISE

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|-------------------------------------|---------------------------------|-------------------------------------|
| • Inventory & Materials Management | • Strategic Planning & Analysis | • Resource Allocation & Utilization |
| • Continuous Process Improvement | • Shipping & Receiving Goods | • Route Optimization & Clearance |
| • Domestic & Int.Freight Management | • Cost Reduction Initiatives | • Carrier Negotiations & Dealing |
| • Quality Assurance & Controls | • Technical Vendor Negotiations | • Cross-Functional Leadership |

PROFESSIONAL EXPERIENCE

AL SHARQ PLAS LLC, Abu Dhabi U.A.E,

NOV 2009 – Present

Provided strategic oversight and guidance on all stages of warehouse management, including shipping/receiving, operational plans packing/planning, truckload planning, programs, and policies, consisting of planning, coordination, and implementation.

Logistics Manager

- ♦ **Strategically positioned to negotiate pricing & contracts** with local carriers and close shipping agreements, build synergies with customers, and forwarders to ensure seamless delivery of all shipments, also cross-validate and approve the freight invoices.
- ♦ Render a keen eye for details to determine cost avoidance initiatives and **significantly reduce operational costs to 20%.**
- ♦ Compile and file compliance documentation for seamless and traceable activities of import, export, and local shipments; also schedule and **monitor all types of shipments, materials movement, and warehouse operations.**

Continued...

- ♦ **Research and work on different verticals to ensure all goods ship within time** according to documented processes, major tasks include the planning of transportation routes and payload, and selecting the cost-effective mode of transportation.
- ♦ Composed detailed monthly and quarterly functional reports to facilitate the senior leadership with key decision-making.
- ♦ Utilize the “leading from the front” management style as a catalyst for restoring team morale and instituting type of transparent communication channels by conducting meetings with team leads to **delegate daily tasks and evaluate team performance**.
- ♦ **Partner with production & purchase for tracking the orders**, movement of finished goods, and raw materials sourcing; steer and manage suppliers, analyze and disseminate forwarding company’s performance and contacts.
- ♦ **Critically review inventory position to ensure fulfillment of all outstanding orders**, plan to ship goods, and coordinate till full order cycle, also verify accuracy of physical inventory to avoid inventory or order discrepancies.
- ♦ **Ensure deployment of quality controls to ensure the success of production jobs**, on-delivery, and customer satisfaction.
- ♦ **Lead and mentor a team of 12 people** in the warehouse & transport department monitor their progress and provide direction.

PANAFLEX (Private) Limited, Pakistan

JAN 2006 – AUG 2009

Contributed positively to the success of strategic and technical initiatives to accomplish the task associated with warehouse management, shipping/receiving, packing/planning, strategic allocation, and utilization of human and financial resources.

Logistics Manager

- ♦ **Spearheaded functions related to import, export freight & shipments**; developed and maintained positive customer and carrier relationships by focusing on communication and reliability resulting in the achievement of tactical and operational targets.
- ♦ **Revamped the processes to review the substance of reports, decisions**, and other action documents to assure that they accurately reflect the policies and position of logistics activities. Developed and shared performance standards on all levels.
- ♦ Exercised a hands-on approach to preparing the orders for shipping domestically and internationally, optimized operational efficiency across warehouse processes **maintained budgetary goals in line with the company objectives**.
- ♦ **Conducted daily production meetings** with departmental team leaders to assign, coach, and communicate job expectations.
- ♦ **Designed and placed appropriate internal controls** for materials movement through Trucks, and vehicle maintenance, and ensure that all drivers worked as per the established driving time directives.
- ♦ Built, maintained, and updated stock control systems for accuracy and future planning of storage capacity; scheduled all production jobs and ensured on-time delivery and **customer satisfaction through rigorous quality control**.
- ♦ Directed, coordinated, and integrated the work of subordinate employees. Identified the target areas and issues for analysis by subordinates that have the potential to improve customer services and satisfaction with Panaflex-provided services.
- ♦ Directed the storage and distribution of products for major clients; scheduled and controlled outgoing materials effectively and efficiently, also supervised the completion of all checks and documentation required by law.

EDUCATION & CREDENTIALS

MBA- FINANCE Dubai U.A.E **BBA**, Lahore Pakistan **D.COM**, Diploma in Commerce Lahore Pakistan

Certification in SAP Material Management (End user Certification), Dubai

DCS: Diploma in Computer Sciences -Lahore Pakistan