

Sad Ahmad

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OBJECTIVE

HIGHLY MOTIVATED SALES PROFESSIONAL SEEKING A SALES REPRESENTATIVE POSITION .WHERE I CAN CONTRIBUTE MY STRONG CUSTOMER SERVICE AND NEGOTIATION SKILLS. I BRING 3 YEARS OF SALES EXPERIENCE AND A MANAGEMENT DEGREE.

SKILLS

PRODUCT MANAGEMENT, SALES SOFTWARE PROFICIENCY, PRODUCT KNOWLEDGE ,VERBAL COMMUNICATION, BUILD RELATIONSHIP ,NEGOTIATION **SKILL**, B2B SALES **SKILL**, DIRECT SALES SKILLS

WORK EXPERIENCE

AXIS BANK

FROM 12 OCT 2017 TO 30 JUNE 2018

RESPONSIBILITIES

HOME LOAN DEPARTMENT IN OPEN MARKET SALES

ROLE; SALES EXECUTIVE

PLACE; LUCKNOW U.P (INDIA)

KOTAK MAHINDRA BANK

FROM 4 APRIL 2019 TO 13 OCT 2020

RESPONSIBILITIES

SELL CASA BANKING PRODUCT & THIRD PARTY PRODUCT (LIFE INSURANCE & GENERAL INSURANCE)

ROLE; SENIOR SALES EXECUTIVE

PLACE; MUMBAI (INDIA)

SUMMER INTERNSHIP / INDUSTRIAL TRAINING

TVS MOTORS MARKETING 9 MAY- 30 JUNE" 2016

DESCRIPTION. TO PITCH AND DEVELOPED THE MARKET OF PREMIUM PRODUCTS OF TVS AND TO MAKE RECOMMENDATION FOR INCREASING SALE OF TVS JUPITER AND MOPPED

- LEARNING TO UNDERSTAND CONSUMER BEHAVIOR AND NEEDS.
- PRODUCT KNOWLEDGE AND SALES TECHNIQUE.
- IDENTIFY MARKET POTENTIAL AND MARKET PENETRATION
- CUSTOMER HANDLING AND BUILD NETWORKS.

- EDUCATION AL QUALIFICAT IONS: - YEAR	QUALIFICATION	INSTITUTION
2015-2017	PGDM/MBA	IILM- AHL, LUCKNOW
2011-2014	B. COM	DR.R.M.L. UNIVERSITY, FAIZABAD
2010-2011	SENIOR SECONDARY EXAMINATION U.P BOARD	KHAIR INDUSTRIAL INTER COLLAGE BASTI
2009-2010	HIGHER SECONDARY EXAMINATION, U.P BOARD	JANTA INTER COLLAGE BASTI

COMPUTER SKILL

- MS OFFICE,
- VARIOUS INTERNET
APPLICATION

SKILLS & PROFICIENCIES:

- PROACTIVE AND SELF-MOTIVATED PERSON
- FLEXIBLE AND DYNAMIC TEAM PLAYER
- GOOD

COMMUNICATION SKILL

ACHIEVEMENTS

- WORKED AS FAREWELL EVENT

ORGANIZER IN MY COLLEGE.PERSONAL

DETAILS

FATHER'S NAME : MR. GULAM NABI

MOTHER'S NAME : MRS. KAMRUN NISHA

DATE OF BIRTH : 25/06/1994

GENDER : MALE

LANGUAGES : ENGLISH, HINDI,URDU

CONTACTNO : +971582709266

NATIONALITY INDIA

ADDRESS : Al Muteena Deira Dubai

VISA STATUS : VISIT VISA

PASSPORT NO : M5813775

DECLARATION

I HEREBY DECLARE THAT ALL THE DETAILS PROVIDED BY ME IN THIS RESUME ARE CORRECT AND I HAVEKNOWINGLY NOT OMITTED /MISREPRESENTED ANY INFORMATION.