# **Sufyan Khalid Mughal**

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#### **Education**

# Quaid-e-Azam university (CGPA 3.7)

**Bachelor** in Electronics

Islamabad 2018-2022

### **Professional Experience**

AMAL ACADEMY Lahore, Pakistan

Education startup funded by Stanford University that teaches professional skills to students and corporations

Career-Prep Fellow: August 2021-October 2021

- Communication: Completed a competitive written application and interview process to be selected from over 5000 applicants for intensive 3-month Fellowship funded by Stanford University
- Skills development: Invested 150 hours in order to develop business skills (e.g., communication, leadership, problem solving, teamwork, etc.) that will help me make a deeper impact on the job

#### **ALLCO BATHROOM FITTINGS**

Gujranwala, Pakistan

Accomplished independent business owner known for delivering strong revenue and profit gains in highly competitive markets.

Business Owner: August 2022-March 2023

Supervision: Managing all aspects of the business (Accounting, Marketing, Budgeting, HR, PR).
Developed and built the business from startup to generate a steady sales increase annually by leveraging accounts to build credibility. Hiring, training, and supervising the specialists providing guidance in the use of products, on-the-job safety guidelines, customer interactions, and effective presentation of project estimates.

### **LOCAL ELECTRICAL SHOP**

Gujranwala, Pakistan

Driven and independent Electrician with 1 year of experience providing high-quality residential diagnosis, installations and repairs. I am committed to project quality, customer satisfaction, and teamwork.

Electrician: April 2017-March 2018

 Laborer: Diagnoses and troubleshoots electrical problems by performing electrical repairs and replacing defective parts such as sockets, fuses, and switches. Installs meter bases and wires new electrical panels to replace outdated or low amperage panels.

## Academic Experience

# **Project management**

Islamabad, Pakistan

The application of knowledge, skills, tools and techniques to project activities to meet the project requirements (PMI). Project management skills that are necessary to successfully plan, manage and execute projects.

Student: September 2021 – January 2022

– Docent: Completed the course where I learned the skills of communication and interpersonal skills, leadership and teamwork skills, analytical and problem-solving skills, time management and organizational skills, risk and cost management skills, performance monitoring, technical skills.

Home Automation Islamabad, Pakistan

Home automation systems will monitor and control home attributes such as lighting, climate, entertainment systems and appliances.

Programmer: July 2021 - August 2022

 Programming: Design a home automation system that will reduce loss of electricity by automatically turning automatic on/off and would streamline the processes.

# **PCB MAKING WORKSHOP:**

Islamabad, Pakistan

- Participant: Attended a workshop of 2 weeks to learn about complete PCB Designing using simulation tools to test electronics & electrical circuits in software environments.

# **Honors** and Awards

## **ACADEMIC SCHOLARSHIPS**

Islamabad, Pakistan

Received full merit-based academic scholarship from Quaid-e-Azam University (2018-2022

#### **AWARDS AND CERTIFICATIONS**

Islamabad, Pakistan

Awarded merit-based Laptop Award from Prime Minister Laptop Scheme (2015).

ONLINE COURSES Gujranwala, Pakistan

- Excel for Data Analysis and Visualization Microsoft (2016)
- Graphic designing from Soft Solution College (2017)

## **Additional**

- Certifications: Microsoft Office
- Interests: Technology Management, Artificial intelligence, Automation, Robotics.