# **RASHID PARUTHIKKUNNAN**

# **Sales Executive**

+971552159803 Pkrashi97@gmail.com www.linkedin.com/in/Rashid-pk Dubai, UAE

## **CAREER OBJECTIVE**

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling.

## **EXPERIENCE**

Organization : Cosmatics
Period : 2022-2023

Designation. :Van sales man

Organization: Planet fashion. Kerala, India

Period. : 2021-2022

Organization: Vismaya fashion. Kerala, India

Period : **2019-2021**Designation. : **Sales man** 

## **DUTIES AND RESPONSIBILITEIS**

- Greet customers
- Help customers to find items in the store
- Elevate complaints to management
- Keep track of inventory
- Provide customers with information about items
- Be knowledgeable about the product.
- Answer questions about the products
- Contact new and existing customers to discuss needs



# PERSONAL DETAILS

• Date of birth: 08-11-1997

Nationality: Indian

Passport No: U2215829Driving License: Indian

# **EDUCATION**

**GRADUATION (BBA)** 

Calicut University - India

#### **HIGHER SECONDARY**

Board of Higher Secondary Examination

Kerala – India

## **SKILLS**

- product knowledge
- negotiations
- interpersonal
- good communication
- customer relationship
- flexible
- attention to details

## LANGUAGES

- English
- Hindi
- Malayalam
- Tamil