CURRICULUM VITAE

MOHAMMED ASHIQ.S SALES EXECUTIVE (Exp: 5.8Yrs)

Mobile No : + 971588785268,0503083565

Email id : ashiqsales1@gmail.com

CAREER OBJECTIVE:

Seeking a challenging position in a progressive organization to render the best of my abilities and contribute to it along with my career advancement.

WORK EXPERIENCE:

Company : Hashemizadeh Foodstuff Trading Co LLC.

Designation : Sales Executive.

Duration : February 2017 to March 2022.

ROLES AND RESPONSIBILITIES:

• Maintain professional relationship with customers and co-workers.

• Fulfill customer service needs by communicating with them.

- Taking orders from the market.
- Achieving sales targets as fixed by the sales manager.
- Supervising team of Merchandisers.
- Meeting to the clients, discusses with them about the products and introduce the new products.
- Upon enquiries advising and supplying the material as per client requirements.
- Checking & Maintaining of Inventory & Stocks at regular intervals.
- Preparation of sales report to the management.
- Managing the complete sales cycle from bringing in enquiries to payment collection.
- Giving some ideas to the merchandiser by telling them how to display the products.
- Completing all paperwork and necessary documentation.
- Performing other miscellaneous duties as assigned.
- Carrying out market research on how well displayed products are selling and presenting it in company meetings.
- Knowledge of UAE market and ability to communicate effectively at different levels of intellect.

MARKETS HANDLED:

- LULU MARKETS IN ALAIN AND DUBAI.
- ALL ALAIN CO-OPERATIVE MARKETS.
- ALAINGIFTCITY MARKET AND ALAIN GIFTMARKET.
- CARREFOUR MARKETS IN DUBAI.
- MADINA MARKETS & WESTZONE MARKETS IN DUBAI.



TECHNICAL SKILLS:

- Working knowledge in Windows Xp, 7, 8, 10.
- Working knowledge in Microsoft Word, Excel.
- Knows Tally.

EDUCATIONAL QUALIFICATION:

• Higher Secondary

Rural Institute of open schooling Govt of NCT Delhi approved

Diploma In Computer Application(DCA)

Computer Software College (CSA) Tholudur – Tamil Nadu.

STRENGTH:

- Hard Worker.
- Fast Learner.
- Team Player.
- Able to handle task independently.

PERSONAL DETAILS:

Name : Mohammed Ashiq.s

Date of Birth : 18-03-1996

Gender Male

Father Name Mr.Shahabudeen

Marital Status Single Nationality Indian Passport No W0016921

Visa Type 90 Days Visit Visa.

Languages Known : Tamil, English, Hindi, Malayalam.

Manual Car License (UAE). Driving License

DECLARATION:

| | I hereby | declare | that all t | he abov | e stated | details | are true | e and the | e docun | nents w | ill be j | produced | whene | ever it's |
|---------|----------|---------|------------|---------|----------|---------|----------|-----------|---------|---------|----------|----------|-------|-----------|
| necessa | ary. | | | | | | | | | | | | | |

| Place: | yours truly, |
|--------|--------------|
| | |

Date: (MOHAMMED ASHIQ.S)