



CONTACT

 Dubai, UAE

 Mob: +971528540354

 Email ID:
vipinlal1990@gmail.com

SKILLS

- Excellent Communication and Interpersonal Skills
- Indoor Sales and outdoor sales
- Ability to work under pressure
- Enthusiastic
- Dedicated and motivated team player.
- Result Orientation
- Leadership skills

LANGUAGES

Malayalam: Native language

English:

Advanced

Hindi

Advanced

ADDITIONAL INFORMATION

DOB - 13-Jan-1990

Gender - Male

Marital Status - Single

Driving Lic: 3799406(LMV)(Valid-2025 Mar)

Passport No: U4954799 (Valid - 2030 Mar)

Nationality - India

VIPIN LAL

PROFESSIONAL SUMMARY

I am a driven and goal oriented individual, with a professional background in sales and customer service. Looking to expand on career opportunities and achieve life goals. My strengths include working with a level head in stressful situations maintaining patience. Strong communication skills, working as a team while still being able to work efficiently on my own. Motivated leader with strong organizational and prioritization abilities. Areas of expertise food and nonfood products. include time management, execution of tasks/ responsibilities and willingness to learn more.

WORK HISTORY

Al Bayader International ,Dubai :2021-Salesman cum Merchandiser

- Meeting with client virtually or during sales visit
- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Establish, develop and maintain positive business and customer relationships
- Finalizing designs and creating detailed floor plans for display areas.
- Installing and setting up window displays, walkways, counters, and in-store displays, or supervising contractors hired for this purpose.
- Ensuring uniformity of displays across multiple store locations.

TRUEBELL Marketing Trading, (Dubai) :2019 to 2021

Retail Sales Merchandiser

- **Key Responsibilities**
- Defining, designing and implementing a creative visual merchandising strategy
- Creating appealing and eye-catching visual displays that lead the customer through the entire store-responsible
- Come up with, revise and present design idea.
- Maintain and update manual filings according to the shortage in shelf.
- Timely reporting the storage of products.
- Responsible for inventory

Al Maya Group LLC (Dubai) :2012 to 2019 INDOOR MERCHANDISER

- **Key Responsibilities**
- Collaborate with customers to create attractive sales floor displays and make sure that our product is prominently displayed.
- Maintain and update manual filings according to the shortage in shelf.
- Act as the liaison between customers and the company by addressing customer issues and solving customer problems.
- Monitor stock movement and consider markdowns, promotions, price changes, clear outs.

EDUCATION

B A English (Calicut University)2011

Diploma In Hardware (CEDT PVT ITI)2008

Board of H.S Kerala 2007

PERSONAL SKILLS

Passionate
Forward thinking
Focused
Hard working

IT Skills

Proficient in MS Office,
M S Excel Applications
Excellent PC skills.

DECLARATION

I hereby declare that all the information mentioned above are true to the best of my knowledge and belief.

VIPIN LAL
