



SHUHAIB M M

SALES EXECUTIVE



+971508286369



shuhaibmshas@gmail.com



Zoo'beel Street, Dubai,
United Arab Emirates

SKILLS

Expert knowledge of the selling process and effective sales techniques

Finacle Core Baking solution

Excellent communicator and Relationship builder skills

Motivated in a target-driven environment

optimistic and positive can do attitude

LANGUAGES

ENGLISH

HINDI

ARABIC

MALAYALAM

PERSONAL DETAILS

Date of birth

09/05/1999

Nationality

INDIAN

Visa status

VISIT VISA

Marital status

SINGLE

PASSPORT

NO:U4680849

Place of Issue: COCHIN

Mar 2020 - Mar 2030

ABOUT ME

A quick learner, Motivated and confident Sales Executive with the ability to excel sales targets. Banking and insurance sales, car sales I have expert knowledge of the selling process and I fully recognize the human emotional aspects of buying and selling. I possess strong social skills that enable me to be a strong relationship builder with clients, colleagues.

WORK EXPERIENCE

SALES EXECUTIVE

MARUTI SUZUKI BRD CAR WORLD / KERALA / Dec 2018 - Jan 2020

- Selling both new and used cars as well as finance and related products to client.
- Marketing and promoting vehicle add such as finance and insurance protection.
- Meeting customers face to face and holding sales discussions cars with them
- Representing the company at trade exhibitions, events shows and demonstrations
- Explaining car finance options to customers in a clear and understandable manner

COLLECTION OFFICER

MIKHAEL CAPITALIZE PVT.LTD / KERALA / Feb 2021 - Mar 2022

- Processing general banking transactions and trade finance transactions.
- Cross selling of value added product to existing customers.
- Coordinating with sales teams for new customer acquisition.
- Timely account opening and activation.
- Coordinating with various teams for revenue generations

EDUCATION

BBA

UNIVERSITY OF CALICUT / Kerala / 2019

CERTIFICATIONS

NEBOSH IGC LEVEL 3 / 2021

NCFC IOSH LEVEL 3:IOSH Managing safety / 2020

Comprehensive First Aid Level 2: MEDIC FIRST AID (US) / 2021

High Field Level 1 International Award in Fire & Safety (UK) / 2021

DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge

SHUHAIB M M