

To seek and maintain a full-time position that offers professional challenges utilizing interpersonal skills , excellent time management and problem-solving skills , work in the position where i will increase gain in profit performance , revenue growth and market share by using expertise and skills business management and entrepreneurial

WORK HISTORY

2020-11 -
Current

Sales Executive

AL FURAT REFRESHMENT, DUBAI

- Prepared variety of different written communications, reports and documents.
- Drove operational improvements which resulted in savings and improved profit margins.
- Used coordination and planning skills to achieve results according to schedule.
- Resolved problems, improved operations and provided exceptional service.
- Developed and implemented performance improvement strategies and plans to promote continuous improvement.

2018-10 -
2020-09

Sales Executive

POPULAR MARUTHI PVT LTD., CALICUT

- Developed sales strategy based on research of consumer buying trends and market conditions.
- Established and cultivated solid business relationships with new or existing customers.
- Built deep relationships with store managers, business owners and distribution partner sales teams by employing industry expertise and knowledge, retail strategies and sales tactics.
- Ordered and maintained suitable inventory of new and pre-owned vehicles to achieve volume and gross profit objectives.
- Achieved sales goals and service targets by cultivating and securing new customer relationships.

EDUCATION

2016-06 -
2018-03

Bachelor of Arts: Business Administration

Ideal College - Kuttiadi, CALICUT



SUHAIL VM

SALES EXECUTIVE

CONTACT

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SKILLS

- Sales strategy
- Public speaking
- Product and service sales

LANGUAGES

- ENGLISH
Excellent
- HINDI
Excellent
- ARABIC
Very Good

INTERESTS

- MODELLING
- TRAVELING
- READING
- SPORTS