



AHMED MOHAMED ALI SOLIMAN

PERSONAL PROFILE

Extremely motivated to constantly develop my skills and grow professionally. I am confident in my ability to come up with interesting ideas for unforgettable sales campaigns

PERSONAL DATA

Date of Birth: December: 8th, 1995
Place of birth: Fakous, Shrqia Egypt
Nationality: Egyptian
Gender: Male
Material status: Single
Religion Muslim

CONTACT

 **Dubai, UAE**
 **Eltaweela575@gmail.com**
 **0505860040**

EDUCATION

**BS Radiology Health Technical
Institute Year 2013-2015**

SKILLS

- Leadership .time management • Decision
- Making. • Excellent at using computer & internet
- Browsing . self-motivation
- Successful working in a team environment, as well as independently
- The ability to work under pressure and multi-task
- The ability to follow instructions and deliver quality results

**Professional on
Computer Program :-
(Office -Word- Excel -ICDL Photoshop - PowerPoint)
Customer service - sales
merchandising items**

LICENCES

Driving License UAE

Number of driving license: 4062379

-HAVE MY OWN CAR-

WORK EXPERIENCE

**Sales Man, At Brands Mondo ,dubai,sharjah UAE
from Feb 2021 ,present**

- Ensure that stores, shelves or websites are stocked with the right types and quantities of products
- Display, arrange, price, and rotate products in store
- Maintain store shelves by removing dated or damaged products
- Monitor store inventory based on sales and intake
- Optimize sales volume and profitability by identifying profitable lines and bestsellers
- Make recommendations for promotional strategies using sales and pricing data

Arabic mother Tongue

English

Perfect (Writing - Speaking)

Sales Representatives at EMIRATES COOP SOCIETY, Dubai, UAE

- **promote and sell products/services using solid arguments to existing and prospective customers**
- **Perform cost-benefit and needs analysis of existing/potential customers to meet their needs**
- **Establish, develop and maintain positive business and customer relationships**
- **Reach out to customer leads through cold calling**
- **Expedite the resolution of customer problems and complaints to maximize satisfaction**
- **Achieve agreed upon sales targets and outcomes within schedule**
- **Coordinate sales effort with team members and other departments**
- **Analyze the territory/market's potential, track sales and status reports**
- **Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.**
- **Keep abreast of best practices and promotional trends**
- **Continuously improve through feedback.**

Sales man at Algandoor car showroom Cairo,Egypt

- **Converting showroom visitors into customers by understanding their needs and interests, and matching them to the most appropriate car.**
- **Understanding the characteristics, capabilities, and features of all cars, and providing the potential customer with detailed information, including comparing different competitive models.**
- **Taking customers on test drives and demonstrating vehicle features.**
- **Building a rapport with potential customers to improve the possibility of a sale in the future.**
- **Maintaining a customer database and communicating with them.**
- **Assisting customers with completing the relevant paperwork required for a successful sale to be processed.**

References :
**Available upon
request**