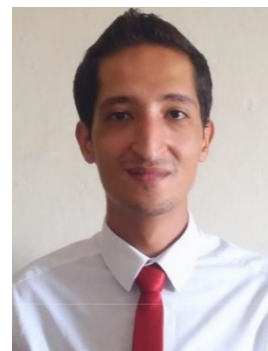


YOUSSEF IBRAHIM SHAHIN

SALES SUPERVISOR

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Cell-phone No.: (002) 011 254 397 34



CAREER OBJECTIVE:

Joining a dynamic organization that would provide me with an opportunity to establish a career where my interpersonal, academic and acquired skills can be fully utilized and developed through being an active and creative participant in the organization's success by working on achieving its visions, goals and value.

EMPLOYMENT HISTORY:

- **Sales Supervisor at Shadypack – Pharmaceutical and Food Packing**, from Jan 2018 to Present

Job Description:

- Sales Supervisor of the food packaging department for New Cairo Area.
- Providing product samples and displaying presentations of the factory products to clients.
- Closing deals with new clients and updating deals with new upgraded products with current clients.
- Developing and planning to achieve the highest production capacity of factories and reaching the required monthly sales target.
- Directing and supporting junior salesmen and monitoring their performance to make sure they can reach their required monthly sales targets.
- Conducting daily and weekly performance reports for the junior salesmen and submitting them to factory management.

- **Sales Supervisor at Hyma Plastic – Hyma Foam**, from Aug 2013 to Dec 2017

Job Description:

- Sales Supervisor of the department of packaging responsible for polyethylene bags used in the packaging of food industry, frozen and sacks of fertilizer and paints.
- Dealing with major food product companies such as Americana, Farm Frites, Arma, Nestle, Coca Cola, Pepsi, Juhayna, Chipsy and other companies.
- Developing and planning to achieve the highest production capacity of factories and reaching the required monthly sales target.
- Directing and supporting junior salesmen and monitoring their performance to make sure they can reach their required monthly sales targets.
- Conducting daily and weekly performance reports for the junior salesmen and submitting them to factory management.

- **Credit Card Sales Representative at Citibank**, from Jan 2013 to July 2013

Job Description:

- Contacting clients to offer them special characteristics of the Bank's credit cards.
- Provide new presentations from the bank to clients.

- **Senior Sales at United Colors of Benetton**, from Jan 2012 to Dec 2012

Job Description:

- Director of the department of clothes (trousers and children).
- Responsible for achieving sales targets during the month.
- Assess the sales officials selling performance.

EDUCATION:

Major: B.Sc in Law 2011 – Ain Shams University
General Grade: Good

COURSES:

- ICDL

TRAINING:

- **Mr.Ahmed Kandil Hagag office** of the legal advice and law firm, 5 months.
- **Mr.Tamer Saadek office** of the legal advice, 1 year.

SKILLS:**Computer skills:**

- **MS Office** (Excellent in Word and Excel)

Personal skills:

- Hard working and able to work under pressure
- Serious, self-motivated and efficient
- Intelligent and honest
- Great communication and problem-solving skills
- Perfect time management and organizational skills

PERSONAL INFORMATION:

Country of Residence: Egypt, Cairo

Nationality: Egyptian

Car Ownership: Available

Marital Status: Married

Military Service: Completed

Driver's License: Valid