

MUHAMMED FARHAN

SALES EXECUTIVE

Seeking a sales job that offers a vibrant workplace where I can use my solid sales experience and proven customer-relationship strengths to achieve challenging sales goals.



CONTACT

+971-505989442

FARHANNOUFAL7@GMAIL.COM

ALKHAIL GATE, AL QUOZ, DUBAI

DRIVING LICENSE

UAE DRIVING LICENSE

PASSPORT DETAILS

PASSPORT NO : P5345656

EXPIRY :03-01-2027

PERSONAL DETAILS

SEX : MALE

DATE OF BIRTH : 02-NOV-1998

NATIONALITY : INDIAN

MARITAL STATUS : SINGLE

LANGUAGES

ENGLISH

HINDI

MALAYALAM

INTEREST

TRAVELLING

DRIVING

CRICKET

VOLLEYBALL

SKILLS

EXCEL

TALLY

INVENTORY

• TIME MANAGEMENT

• PRODUCT KNOWLEDGE

• MARKETING

EXPERIENCE

ESSAY AUTO SPARE PARTS LLC,DUBAI

SALES EXECUTIVE | APRIL 2022- PRESENT

- Responsible to handle spare parts busines via network of key customers in allotted territory
- Promoting sales of spare parts through sales counter, institutional accounts and dealers
- Handling client's inquiries related to parts by providing technical knowledge solutions
- Controlling warehouse parts operation movements by monitoring fast moving parts
- Monitoring spare parts sales target and payments
- Develop parts stockholding at a level to ensure first time availability of parts

THE PLUMBER STORE, CALICUT - INDIA

SALES EXECUTIVE | JULY 2020 - JAN 2022

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media
- Ensure the availability of stock for sales and demonstrations
- Taking part in marketing activities
- Day to day follow up with a client for the collection of payment
- Collaborate with team members to achieve better results

EDUCATION

J.D.T ISLAM POLYTECNIC COLLEGE, CALICUT- INDIA

DIPLOMA IN AUTOMOBILE ENGINEERING

2017 - 2020

NATIONAL INSTITUTE OF OPEN SCHOOL-INDIA

PLUS TWO