



Muhammed Shazin

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CAREER OBJECTIVE

Seeking a challenging position in a progressive Organization with an aim to contribute positively towards the objectives of the organization to the best of my capabilities to develop my professional skills

PERSONAL STRENGTH

- Ability to working in high stress.
- Ability to work smoothly with a variety of personalities.
- Understand the effectiveness of teamwork, Fast learner
- Excellent inter- personal communication skills.
- Disciplined, straightforward and honest.
- Hardworking, very sociable and well-presented.

EDUCATION

Bachelor Degree in Commerce – Kannur University, India.

Higher secondary(12th)- Kerala State Board , India

Secondary (10th) – Kerala State Board , India

WORKING EXPERIENCE - 1

SALES EXECUTIVE - GULF INTERNATIONAL (Johnson & Johnson)

(October 2020- September 2022)

Job Description

- Maintaining and developing relationships with existing customers.
- Visiting potential customers to prospect for new business.
- Acting as a contact between a company and its existing and potential customers.
- Negotiating the terms of an agreement and closing sales.
- Preparing Quotations & Purchase orders.
- Maintain Share of Shelf as per the target.

- Implement and maintain Ad hoc visibility as per the display contract.
- Preparing SOS reports
- Reporting the competitor's information with complete details in terms of any new launches, special promotions and activities, on-pack, price off promotions, special displays etc.
- Maintaining Point Of Sale from time to time
- Creating impact Off Shelf displays.

TECHNICAL KNOWLEDGE

- Microsoft Excel, Microsoft Office & Microsoft PowerPoint Presentation.

LANGUAGE KNOWN

- English, Hindi , Malayalam, Urdu &Arabic (understandable)

DRIVING LICENSE

Valid UAE driving license with well-known uae routs.

PERSONAL PROFILE PROFILE

Age and Date of Birth : 22 year- 27/11/1999
Gender : Male
Marital Status : Single
Nationality : Indian-Kerala
Visa status : Employment visa till sept-2022
Passport No : T3441021

DECLARATION

I hereby declare that all the information furnished above is true to the best of my knowledge and belief. And I assure you that with my knowledge, skills and experience earned, I will render service that will contribute to the success of your company.

Thanking you,

Muhammed Shazin.