



NIHAS S.N

SALES EXECUTIVE

CONTACT

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UAE

ACADEMIC CREDENTIALS

BACHELOR OF ARTS (ENGLISH) | 2013
- Shobit University

HIGHER SECONDARY | 2009
- Board of Higher Secondary
Examination, Kerala, India

PROFESSIONAL QUALIFICATION

DIPLOMA | 2012
- Foundation in Travel & Tourism
- IATA Training & Development
Institute, Trivandrum

COMPUTER PROFICIENCY

MS Word	★ ★ ★ ★ ★
MS Excel	★ ★ ★ ★
MS Power Point	★ ★ ★ ★
Internet & Email	★ ★ ★ ★ ★

ACHIEVEMENTS

- Successfully achieved targets within the set deadlines.
- Successfully solved and marketed the product in the market.
- Got the best convincing individual award.

CAREER ABRIDGEMENT

To achieve a challenging position in a professional organization through self - improvement by excelling in all responsibilities with sincere hard work, dedication & commitment. To work towards the development of the organization & grow with it.

KEY SKILLS

Team Work	Presentation Skills	Business Acumen	Leadership
Problem Solving Ability	Time Management	Numerical skills	
Decision-making	Analytical skills	Negotiation Skills	Work Ethic

EMPLOYMENT CHRONICLE

- SALES EXECUTIVE | Oct 2018 – Jun 2021
NATIONAL TRADING DEVELOPING EST. (FMCG), (NTDE), UAE
- SALES EXECUTIVE | Sep 2016 – Sep 2018
GULFCO,(FMCG),(JUMAL MAJID GROUP), UAE

KEY RESPONSIBILITIES

- Build customer pipelines for expected business.
- Promote and sell the company products.
- Offer discounts and deals where appropriate.
- Promote the business by working closely with the marketing department.
- Create detail proposed quotations
- Handling customer questions, inquiries, and complaints.
- Conduct market research to identify selling possibilities and evaluate customer needs
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Purchase and ensure the availability of stock for sales and demonstrations.
- Collaborate with team members to achieve better results.
- Responsible for assigned sales targets (monthly, quarterly and annually).
- Ensuring high rate of return on investment, sales support and sales.
- Promoting Sales through Visibility in my area.
- Maintain good relation with client.
- Updating all records and documents (Hard copy as well as Soft

DRIVING LICENSE

- Holder of Valid **UAE** Driving License (No. 2351046) Manual

LANGUAGES KNOWN

English		100 %
Malayalam		100 %
Hindi		85 %
Tamil		85 %

INTERESTS

  

Reading Travelling Social Networks

REFERENCE

- Available upon request

PERSONAL STRENGTHS

- COMMUNICATION** - Interpersonal skills – verbal, problem solving and listening skills in any administrative role.
- SERVICE** - Having a client focused approach Skills include Patience, Attentiveness and a positive language.
- ORGANIZATION** - Helping others, organizing a to-do list. Prioritizing tasks by the deadline for improving time -management.
- MANAGEMENT**- Management skills to direct others and review others performance.

PERSONAL DOSSIER

Gender	: Male
Date of Birth	: 15/11/1990
Nationality	: Indian
Marital Status	: Married
Religion	: Islam

PASSPORT & VISA DETAILS

Passport No	: V3048575
Date of Issue	: 08-10-2021
Date of Expiry	: 07-10-2031
Place of Issue	: Dubai
Visa Status	: Visit Visa (12/12/2021 to 12/03/2022)

DECLARATION

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the above-mentioned particulars.

NIHAS S.N