



DEENURAJ N.P
DOB: 11/12/1990
NATIONALITY: INDIAN
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VISA UNTIL: 29/08/2022

OBJECTIVE

To be associated with progressive organization which can provide me with a dynamic work sphere to extract my inherent skill as a professional use and develop my aptitude to future the organizations objective and also attain my career target in the progress

EXPERIENCE

1) FUEL TECHNICIAN (2018-21)

US ARMY BASE IN KUWAIT

JOB DESCRIPTION

- Monitored gauges, recording instruments, flow meters, or products to ensure that specified conditions are maintained.
- Loaded and unloaded fuel/lubrication products adhering to military procedures.
- Dragged pressurized fuel hose for hours refueling equipment during the work shift.
- Followed military health, safety, and environmental policies.
- Maintained safety equipment and PPE in pepper working conditions.

2) AREA SALES EXECUTIVE[2010-2018]

TEEN ASSOCIATES CALICUT,INDIA

JOB DESCRIPTION

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial dataS
- Ensure the availability of stock for sales and demonstrations

TECHNICAL QUALIFICATION

- Fuel technician
- Driver

EDUCATION QUALIFICATION

- High school

ACHIEVEMENTS

- Outstanding service and support as K-BOSS PROGRAM, installation, logistic, directorate, supply and service department, fuel station
- Awarded for best employer of the year 2020
- Awarded certificate for HAZWOPER fuel awareness training program based on 29 CRF1910.120 and 49 CFR 172.704

Languages	Read	Write	Speak
English	Yes	Yes	Yes
Hindi	Yes	Yes	Yes
Malayalam	Yes	Yes	Yes

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