

MUJEEB RAHMAN

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Al Rashidiya, Dubai - UAE



PERSONAL DETAILS

Nationality : Indian

Date of Birth : 30/09/1989

Civil Status : Married

Visa Status : Visit Visa

Passport No : W 1475584

Expiry Date : 14/06/2032

SKILLS

Sales software proficiency.

Product knowledge.

Active listening.

Verbal communication.

Setting goals.

Organization.

Time management.

Strategic thinking.

LANGUAGES

ENGLISH ARABIC HINDI



ABOUT ME

Seeking an entry level position and a challenging assigning with an organization that providing ample opportunity for continuous learning, gives due recognition to individual capabilities and personalities the ethics of team work resulting in growth.

EDUCATION

Plus Two Humanities

EXPERIENCE

Worked as a Salesman at Zeenath Textiles Shop in Kerala for 9 years.

Worked as a Storekeeper at Zeenath Textile shop in Kerala for 2 years.

Duties and Responsibilities

- Present, promote and sell products/services using solid arguments to existing and prospective customers.
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs.
- Establish, develop and maintain positive business and customer relationships Reach out to customer leads through cold calling.
- Expedite the resolution of customer problems and complaints to maximize satisfaction.
- Achieve agreed upon sales targets and outcomes within schedule.
- Coordinate sales effort with team members and other departments.
- Provide customers with information about items.
- Ring up purchases.
- Elevate complaints to management.
- Keep track of inventory.

DECLARATION

I hereby declare that the above statement is true and correct to the best of my knowledge and belief.

MUJEEB RAHMAN