



ASLAM IQBAL

SALES & SERVICE

EDUCATION

Diploma Programme
Mechanical Engineering
Karnataka University 2018
Karnataka , India

Diploma- Laptop Technician
Danat Computers 2015
Kollam , Kerala , India

Diploma - Automobiles &
Autoelectricals
National Centre for Labour &
Learning 2014
Kollam, Kerala , India

EXPERIENCE

DANAT COMPUTERS LLC.

SALES & SERVICE TECHNICIAN / 2017 - 2019. DUBAI , UAE.

- (1) ORGANISING SALES VISITS
- (2) CLARIFYING CUSTOMERS' AND CLIENTS' REQUIREMENTS AND RECOMMENDING THE APPROPRIATE PRODUCTS
- (3) MAINTAINING SALES RECORDS
- (4) MAKING AND GIVING PRESENTATIONS

KURUMPELIL JEWELLERY.

SALES 2019- 2021, KERALA, INDIA.

- (1) ATTRACTING NEW BUSINESS THROUGH ACTIVITIES SUCH AS COLD-CALLING, NETWORKING AND MEETING WITH POTENTIAL CLIENTS
- (2) KEEPING CARDIAL, GENEROUS & USER-FRIENDLINESS WITH THE CUSTOMERS TO HAVE A CONTINUOUS BUSINESS FROM THE REGULAR CUSTOMERS.

PERSONAL DETAILS

Father Name	: IQBAL
Nationality	: Indian
Date of birth	: 14/04/1995
Religion	: Islam
Gender	: Male
Marital Status	: Single
Languages Known	: English, Malayalam, Tamil, Hindi, Arabic.

CONTACT



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AL MUTEENA STREET
DEIRA, DUBAI

DECLARATION

I ASLAM IQBAL hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

PROFILE

- Product marketing analysis and position development
- Check on the brand movement
- Competitor analysis and creating counter strategies
- Statistical Analysis is of market
- Business development and planning
- Check on competitors activities-management avoiding over-stocking or wastage.

SKILLS

SALES & SERVICES

TEAM LEADING

PLANNING & ORGANISATION

PROBLEM SOLVING

LANGUAGES

ENGLISH : COMPLETE PROFESSIONAL PROFICIENCY
HINDI : COMPLETE PROFESSIONAL PROFICIENCY
ARABIC : BASIC PROFICIENCY
MALAYALAM : MOTHER LANGUAGE