

SHAIK SHAMSUDEEN

VAN SALESMAN / MERCHANDISER / MARKETING EXECUTIVE

(VALID UAE LIGHT VEHICLE DRIVING LICENSE)

Sales & Marketing professional bringing over 15+ years of experience with valid driving license in UAE having excellent track record of customer relation building, sales & marketing, negotiation & pricing and delivery management.

Currently, seeking a position as Salesman / Van salesman / Merchandiser / Marketing Executive preferably in Automobiles / FMCG / Manufacturing or trading industries in UAE.



GET IN TOUCH

- Dubai, UAE
- +971 502184231
- +971 508698197
- shamsup159@gmail.com

EXPERIENCE

ABELA & COMPANY LLC | DUBAI | UAE

Industry – Food & Beverage Services

DRIVER CUM VANSALESMAN

October 2006 – May 2022

- Driving a van and selling products to customers.
- Delivering purchase orders and informing existing customers of new products.
- Increasing sales by promoting products and analysing competitor behaviour.
- Signing sales contracts, taking purchase orders, and collecting payments.
- Accounting for the safe and timeous delivery of purchased products.
- Maintaining sales and delivery records, as well as meeting sales targets.
- Liaising with other departments to ensure optimal customer services.
- Preventing damage to the delivery van and the company products being transported.
- Answer customer questions regarding existing and new products and related information.
- Ensuring the cleanliness of the interior and the exterior of the van.
- Performing basic van maintenance tasks, such as checking tire pressure, and gas and oil levels.

EXPERTISE IN

SALES & MARKETING

CUSTOMER SERVICE

VENDOR MANAGEMENT

NEGOTIATING & PRICING

PROMOTION STRATEGIES

PRODUCT KNOWLEDGE

NETWORKING

MERCHANDISING

MANAGE SALES & DELIVERY

MAINTAIN UPTO DATE RECORDS

VAN MAINTENANCE

TARGET ACHIEVEMENT

ROUTES & NAVIGATION

SELF EMPLOYED – PART TIME WORKS

SALES & SERVICE – OWN CAR + OWN VISA

June 2022 – Till Date

- Auto sales and auto service activities.
- RTA works, insurance, Car Registration Card Renewal (Mulkiya), number plate correction etc.
- Mobile phone and accessories sales.
- Office documents, check collection, pick up and drop.

TRAININGS ATTENDED

2016 – ATTENDED DRIVER'S BEST PRACTICES TRAINING

Abela & Co. | Dubai | UAE

DRIVING LICENSE

VALID UAE DRIVING LICENSE – NO. 3 AND NO. 5 (LIGHT VEHICLE & LIGHT BUS)

EDUCATION

1996 – HIGHER SECONDARY EDUCATION – COMPUTER STUDIES
Kerala | India

PERSONAL INFO

Nationality: Indian

DOB: 28th May 1982

Gender: Male

Civil Status: Married

Languages: Arabic | English | Hindi | Urdu | Malayalam

Visa Status: Employment Visa

REFERENCES

Available on request