



NAJEEM SUBAIR

MERCHANDISER

Details

Khorfakkan, Fujairah
United Arab Emirates
056 2686436
najeemmjp@gmail.com

NATIONALITY

Indian

DRIVING LICENSE

License Number: 3702758

DATE / PLACE OF BIRTH

25/08/1987

Kerala, India

Languages Known

English Speaking

Arabic Speaking

Hindi Speaking

Tamil Speaking

Malayalam

Profile

I understand myself as hardworking, dedicated and committed who can easily adapt to any environment and have the ability to work independently and in team environment. Hence, I request you to give me an opportunity to work in your esteemed organization and I assure you to dedicate my efforts for the mutual benefits for the firm as well as myself. I will be highly obliged and thankful to you, if I could have your favorable reply at the earliest. Thanking you in advance with a lot of expectation.

Employment History

Light vehicle driver, Gerard cafe, Khorfakkan

JANUARY 2021 – JANUARY 2023

- Arranging the merchandise and sales promotion displays or issue sales promotion materials to customers
- Collecting money from customers, making a change, and recording transactions on customer receipts.
- Informing the regular customers of new products or services and price changes.

PRO, LAMSAT WEDDING SERVICES, Sharjah

JANUARY 2017 – JANUARY 2021

- Worked to ensure a positive and hassle-free customer experience.
- Identified and maximized sales opportunities, and increased customer retention rates.
- Worked to ensure a neat and attractive sales environment, and assisted in the setup of visual displays.
- Brought forth excellent customer service skills and a commitment to customer satisfaction.

PSBD Security guard, AL-SHAMALEYAH BUILDING SECURITY SERVICE , Dubai, UAE

DECEMBER 2013 – NOVEMBER 2016

- Implemented and enforced all security procedures.
- Utilized excellent surveillance skills to ensure security and safety.
- Collaborated with the IT Team to ensure that security software was properly installed on all employee computers.

Sales and Store Assistant, JETHOOR PHARMACEUTICAL PRODUCTS , AJMAN, UAE

2011 – 2013

- Established sales goals by forecasting annual sales quotas and projecting expected sales volume for existing and new products.
- Worked to ensure a neat and attractive sales environment, and assisted in the setup of visual displays.
- Identified and maximized sales opportunities, and increased customer retention rates.

Educational Qualification

Higher Secondary , KERALA, INDIA

SSLC, Kerala, India

Diploma in Fire and Safety Engineering, NIFE, Kerala, India