

MOHAMMED SHIYAS KN



Contact

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Current Location:

Flat No: 103

Hilly Tower, Near King Faisal
road, Al Qasimia, Sharjah UAE

UAE License No: 4227457

Passport No: U4748294

DOB: 05/06/2000

Languages known

- English - C2 Proficient
- Hindi - C2 Proficient
- Arabic - B2 Proficient

Passion & Pursuits

- Books analysis
- Travelling
- Camping

Visa status

Employment Visa (up to 2023)

UAE Experience

20 Months

Objective

To obtain a challenging position that provides me opportunities and seeking a challenging Sales position that matches my skills and abilities. I thrive in a goal-oriented setting where I can work with my team to meet and exceed goals.

Summary of Qualifications

- Proven ability to succeed independently and on a team
- Works well in high-pressure environments
- Inside sales and outside sales experience with software and CPG sales
- Strong interpersonal communication skills. Able to connect with everyone from entry-level staff to senior executives
- Brings a positive attitude and strong work ethic to any job
- Fast-learner; can understand product descriptions and key selling points quickly.
- Analytical and problem solving ability

Experience

Billing and Sales Representative – PERIWINKLE INTERNATIONAL SCHOOL SUPPLIES, July 2021 – June 2022

The company provides integrated software solutions to deal customer, including inventory management.

Responsibilities include:

- Daily operations include existing customer management and new customer development through cold calling and following up on leads.
- High comfort level making presentations to customers
- Communicated with customers and sales on a teams on a daily basis
- Experience interacting with Teachers and school office staffs following up on leads
- Establish a process for following up on past due invoices
- Assists with month-end inventory; prepares necessary reports
- Providing accurate time records of the company vehicle's coming and goings.

Education

Bachelor's Degree in commerce – Marketing/Communication,
University of Calicut

+2 VHSE (computerized Office Management)

Additional Computer Skills: Type writing speed, MS Office, Excel & Tally

I hereby declare that all the information furnished above is correct and true to the best of my knowledge and belief.

Yours faithfully,
Mohammed Shiyas KN