

AJEET KUMAR



CONTACT

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Email

ajeetk8545051884@gmail.com

Location

Al Tawwun, Sharjah

Personal Details

- **Nationality:** Indian
- **Date of birth:** 10-07-2001
- **Gender:** Male
- **Passport No:** U7473470
- **Visa Status :** Visit Visa

Languages

- English
- Hindi

PROFILE

I consider myself to be a hardworking, reliable, and enduring and result oriented person with a clear vision towards completing any task in timely and effective manner. I am recognized for my capability to work hard regardless of time and hours' would love to take up an important and result oriented career where I can develop myself for a higher career status.

EDUCATION

High School Education - Class SSC Appearing

PROFESSIONAL EXPERIENCE

- **2 years' experience as a salesman in MEXUS MALL Mumbai - India**

Responsibilities:

- Greet customers.
- Help customers find items in the store.
- Check for stock at other branches or order requested stock for customers.
- Provide customers with information about items.
- Ring up purchases.
- Elevate complaints to management.
- Keep track of inventory.
- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments

Declaration

I certify that the above are true and correct to the best of my knowledge and ability if given a chance to serve you. I assure that I will execute my duties for the total satisfaction of my Superior.

DATE:

AJEET KUMAR