



# Muhammed Alfayadh

Sales Executive

## CAREER OBJECTIVE

Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

## EDUCATION

| <u>Degree/Grade</u>                         | <u>Institution</u>                       | <u>Period</u> | <u>Score</u>  |
|---------------------------------------------|------------------------------------------|---------------|---------------|
| Nebosh (IGC – Level 3 in HSE)               | Cresco Safe - Kochi                      | 2021          | 47            |
| Fire and Safety (Diploma)                   | Tuv Rheinland NIFE academy- Perumbavoor  | 2019          | B+, 8/10 CGPA |
| Higher Secondary                            | Nusrathul Islam State Board (Marampally) | 2015-2017     | 68%           |
| Secondary School Leaving Certificate - SSLC | Christava Mahilalayam State Board ALUVA  | 2015          | 75%           |

## EXPERIENCE

Mens Point, Kalady (2019 August to 2021 January)

### Job Responsibilities

→ Present, Promote and sell products/services using solid arguments to existing and prospective customers

→ Perform cost benefit and needs analysis of existing/potential customers to meet their needs

→ Establish, develop and maintain positive business and customer relationships

→ Supply management with reports on customer needs, problems, interests, competitive activities and potential for new products and services

→ Continuously improve through feed back

## ABOUT ME

Date of Birth: May 1, 1998

Age: 23

Gender: Male

Birth Place: Aluva, kerala

## CONTACT

 80, Alsawan street, AL  
Rashidiya 3, Ajman, UAE  
 971501397734  
 fayadhfdh@gmail.com

## INTERESTS

Books                      Songs  
Problem Solving        Machines  
Physical Activities      Coffee

## HOBBIES



### Languages Known

English, Malayalam, Hindi  
and Tamil

## Skills

- Proven work experience as a sales Representative
- Highly motivated and target driven with a proven track record in sales
- Excellent selling, negotiation and communication skills
- Relationship management skills and openness to feed back

## Declaration

I, Muhammed Al fayadh hereby declare that all the details furnished above are true to the best of my knowledge and I assure you that I will do my level best if I get absorbed In your esteemed organization.

Date

Muhammed Al fayadh

Place - Dubai