



Binish K Sukumaran

PROFESSIONAL EXPERIENCE

Senior Sales Executive

2013-2019 Signtrade International Dammam (KSA) & Bahrain

- Acquiring business from new and existing customers.
- Prepare and deliver appropriate presentation of product and services.
- Generating enquires, sending quotation, negotiating and converting.
- Maintain accounts and records of customers.
- Follow up for collection of payments.
- Preparing monthly reports and material requisition.
- Training new sales team.

Sales Executive

2011-2013 Freight Reach Service, Dubai

- Acquiring business from new and existing customers.
- Generating business enquires and converting.
- Sending quotations to customers.
- Communicating with the agents in different countries.
- Maintain accounts and records of customers.
- Follow up for collection of payments.

EDUCATION QUALIFICATION

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| 2007-2009 | Bharathiyar University, Tamil Nadu
Master of Business Administration (Finance & Marketing) |
| 2004-2007 | Mahatma Gandhi University, Kerala
Bachelor of Commerce (Computer Application) |

ACHIEVEMENTS AND AWARDS

- Achieved many appreciations from Dammam branch the during the work period.
- Sold about 100+ advertising machines for the company such as Mimaki, Tigertec, Epilog etc.
- Trained new staffs from different regions.
- Passed National Cadet Crop B certificate Exam.
- Attended HP communication skill course.

PROFILE

Excellent and dedicated individual with good experience in Sales and Customer Service.

Have worked in Dammam and Bahrain branches at Signtrade International as Senior Sales Executive.

Coming with good communication and client handling skills that will benefit the growth of the company.

Mobile: +971 50 472 3243

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Place: Dubai

Personal Details

Date of Birth: March 24, 1986

Passport No: U7758218

Visa type: Visit

SKILLS:

Good Communication
Product Knowledge
Leadership
Customer Service
Problem Solving
Time Management
Punctuality
Organization
Professionalism
MS Office

LANGUAGES KNOWN:

English, Arabic (Basic), Hindi, Tamil, Malayalam