



SHARJAS KUNHIMOIDEEN THODI

CONTACT

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 sharjassrs4@gmail.com

PERSONAL INFORMATION

Nationality	- INDIA
Date of Birth	- 19/05/1998
Passport	- R6066208
Expiry Date	- 22/05/2028
Place of birth	- Kozhikode
Marital Status	- single

PROFILE

Highly enthusiastic professional, eager to contribute to team success and organization growth through excellent organizational skill.

Having 3 years 4 month of experience in United Arab Emirates.

- *A competitive sales professional with a winning attitude and a strong work ethic who wants to be part of a growing team.*
- *Driven sales representative looking for a position that will benefit from a proven record of achieving demanding sales results .*
- *Sales position where my skills and experience can effectively be utilized to increase sales revenue.*
- *A highly engaged and positive team player with a strong customer focus and the motivation to deliver exceptional sales results.*
- *Well-developed written and verbal communication skills and a professional demeanor.*
- *Outstanding track record of effectively assessing customer needs, presenting solutions and closing sales.*
- *A competitive sales professional with a winning attitude and a strong work ethic who wants to be part of a growing team.*
- *A motivated and independent outside sales representative with solid documentation of successful sales performance. Excels at prioritizing projects to achieve maximum sales volume.*

Skills

- Prospecting.
- Active Listening
- Communication
- Time Management
- Objective Handling
- Relationship Building
- Storytelling
- Socially Active
- Resilience

EXPERIENCE

2 year experience in Sales man at Hayath distribution company

3.5 year experience in Sales man at Lulu Hyper market

Ajman UAE

- Assisted mid-level and senior sales representatives in managing client accounts, generating leads, and maintaining customer relationships.
- Organized meetings and appointments with regional companies to promote Stanford All Equipment's services and supplies.
- Reviewed sales performance for sales division and generated key reports for weekly, monthly, and quarterly meetings.

EDUCATION

Higher secondary
Education

2015- CALICUT UNIVERSITY

Key Skill

- Product knowledge.
- Client acquisition and retention.
- Goal setting and forecasting.
- Closing sales.
- Written and verbal communication.
- Self-motivation.
- Organization.

Languages:

English, Hindi & Malayalam

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