



SHIBIN MP

Sales executive with 13+years of experience in extensive customer service and sales experience, skilled in store display, design and setup. Diligent about keeping merchandise presentable to maximize business revenue. Effective demonstrate products, overcome objects and close sales. Persuasive in negotiating contracts and diplomatic in communicating with customers to build long term, productive relationships.



+971524351161



shibinmaithaniparambath@gmail.com



Sharjah

EDUCATION

Higher Secondary School
(State Board)
Kerala (2004- 2006)

TEHNICAL SKILLS

MS office (Word, Excel,
PowerPoint)
Tally
Email communication
Social media Management

LANGUAGES

English
Arabic
Hindi
Malayalam
Tamil

PERSONAL PROFILE

DOB : 10 JAN 1989
Nationality: Indian
Passport No: M9212470
Visa Status: Visit Visa

WORK EXPERIENCE

AL SEER GROUP Salalah, Oman Sales Merchandiser (2018 - 2021)

- Performing stock outs, organizing the shelf, setting up displays, prices and promotional signs.
- Maintains store shelves by observing displays of company products, removing damaged or freshness-dated products, tidying store shelves and provide optimum display of products.
- Monitoring the stock levels and merchandise movement.
- Updating and maintaining customer relationship.

AL MASHOOR SUPERMARKET Salalah, Oman Assistant in charge (2014-2018)

- Ensuring retail staff are well informed on product details and promotions
- Managing inventories
- Ordering products
- Analyzing sales performance
- Manage the daily operations of supermarket
- Ensuring promotions are run accurately and to the company's standard and make sure that staff are working towards the target of the day.

Floor display Supervisor (2012-2014)

- Responsible for the overall performance of the floor.
- Assist store management with generating sales potential, maintaining store appearance and controlling expenses and shortages.
- Maximize sales volume.
- Manage time and prioritize tasks.
- Maintain store shelves, by observing display of different company's products, removing damaged, freshness-dated products, tidying store shelves and providing optimum display of products.

Shelf Boy (2010-2012)

- Rotate stock on shelves.
- Ensuring products with earlier use by dates are at the front and removing those that have passed their date.
- Customer service
- Ensuring that prices are marked on each item.

MUSCAT INTERNATIONAL HOTEL Al Khuwair, Muscat

Reception and Housekeeping Supervisor (2008-2010)

- Serving visitors by greeting , welcoming and directing.
- Maintain visitor's manual
- Maintain security and telecommunication system.
- Responsible for ensuring that the standards of cleanliness are met.
- Scheduling staff shifts and organizing replacement as required.
- Regularly taking inventory of cleaning supplies and ordering stock as needed.

KEY SKILLS

- Demonstrated ability to handle customer load in a high-volume retail environment by delegating work duties.
- Strong problem-solving skills aimed at handling incorrect or late deliveries to ensure minimum impact on customers.
- Special talent for providing customers with the highest level of satisfaction within the limitations set by the Supermarket.
- Known for enforcing supermarket policies to ensure the efficient safe delivery of goods.
- Ability to quick learn about products.
- Business communication
- Social media promotion.
- Analytical skills to collect and analyze information and problem-solve make decisions.