

ABDUL KATAMBA



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Dubai Hamrayt Abu hail

SKILLS

Excellent computer skills, People friendly, Efficient communication skills, Physically stable, Initiative, innovative and creative, Mult-tasking.

PERSONAL DETAILS

Date of Birth : 09/11/1996

Marital Status : Single

Nationality : Ugandan

INTERESTS

Making friends, travelling, movies, sports

LANGUAGES

English

OBJECTIVE

I seek challenging opportunities where I can fully exercise my skills for the success of the organization.

POSITION APPLYING FOR

Van salesman

EXPERIENCE

GRANDIOSE SUPERMARKET UAE Dubai

2019 - 2021

VAN SALESMAN

Delivering purchase orders and informing existing customers of new products.

Increasing sales by promoting products and analyzing competitor behavior.

Signing sales contracts, taking purchase orders, and collecting payments.

Accounting for the safe and timeous delivery of purchased products.

Maintaining sales and delivery records, as well as meeting sales targets.

Liaising with other departments to ensure optimal customer services.

Preventing damage to the delivery van and the company products being transported.

Ensuring the cleanliness of the interior and the exterior of the van.

Performing basic van maintenance tasks, such as checking tire pressure, and gas and oil levels.

Sales Assistant

Negotiating all contracts with prospective clients.

Helping determine pricing schedules for quotes, promotions, and negotiations.

Preparing weekly and monthly reports.

Giving sales presentations to a range of prospective clients.

Coordinating sales efforts with marketing programs.

Understanding and promoting company programs.

Obtaining deposits and balance of payment from clients.

Preparing and submitting sales contracts for orders.

Visiting clients and potential clients to evaluate needs or promote products and services.

Maintaining client records.

Answering client questions about credit terms, products, prices, and availability.

**EDUCATION**

Kitebi High School

2016

Advanced high certificate

A/18