

Muhammed Razin KT

*Sales , Storekeeping
& Marketing Specialist*

 **Dubai , United Arab Emirates**

 **+971 581090776**

 **razinhamza007@gmail.com**



SUMMARY

Hard-working sales with strong organisational skills. Achieves company goals through exceptional planning and prioritisation. Takes on challenging new role harnessing interpersonal skills, collaboration and problem-solving. Driven to deliver high-quality service and consistent results. Focused sales and storekeeping with impressive track record in collaborative, cross-functional teamwork within high-pressure environments. Adept at project planning and managing multiple accounts at once. Dedicated to improving company sales goals and meeting business objectives.

EXPERIENCE

SUBAIDA MEDICAL CENTRE –Pharmacy

Sales Manager , Purchase supervisor & Storekeeping

April 2017- Sept. 2022

- Effectively handled daily customer meetings, sales calls and account management tasks, improving sales team efficiency.
- Built focused new client networks, growing business opportunities and increasing revenue possibilities.
- Greeted customers and provided friendly, knowledgeable healthcare advice and service
- Confirmed prescription exemption declarations, minimising financial discrepancies.
- Verified order information against computer database records for accurate dispensary management.

LEEFORD HEALTHCARE LTD

Medical Representative- Internship

Aug. 2021- Oct. 2021

- Improving distributor relationships with clients and working to increase the sale of products.

CK INTERNET & TYPING CENTRE

Customer service

June 2017 - March 2020 (Part-time)

- Checked completed documents for spelling, grammar and punctuation to ensure correctness.
- Maintained continued confidentiality and discretion when handling sensitive data and documentation.

EDUCATION

KANNUR UNIVERSITY

Bachelor of Science - Statistics

Sept. 2016 - Nov. 2019

EDUCATION DEPT. OF KERALA

Higher secondary education - Science

June 2014 - March 2016

TECHNICAL SKILLS

- Microsoft Office Excel
- Microsoft Office Word
- Microsoft Office Powerpoint
- SPSS - Statistical software
- R Programming
- Canva Android

INFO

Nationality : Indian

DOB : 21-09-1998

PASSPORT NO. T6857658

Visa Status : Visa visit