

**KATHIRVEL.S** 

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kathir.3646@gmail.com

# **ADDRESS**

Sharaf DG, Dubai, UAE

# **EDUCATION**

M.A (PUBLIC ADMINISTRATION)-2006 AAGA College, Pondichery University.

B.Sc (ZOOLOGY) - 2003 TBML College,Bharathi Dasan University.

### PERSONAL INFORMATION

Date of Birth : 06/03/1981 Nationality : India Gender : Male

Marital Status : Married

# PASSPORT DETAILS

Passport No : U4398576 Issue date : 06/11/2020 Expiry Date : 0/11/2030

### **LANGUAGES**

ENGLISH TAMIL

## **TARGET JOB**

#### Any suitable position

# **CAREER OBJECTIVE**

I am seeking opportunities to join a company that can help me in enhancing my skills, strengthening my knowledge and realising my potential. I am willing to explore a wide variety of opportunities that can help me gain perspective.

## **EXPERIENCE**

#### **RELATIONSHIP OFFICER**

Mycon Marketting, Deira City Centre, Dubai, UAE. (July 2022 to Till Present)

#### **STORE SUPERVISOR**

Sun Hyper Market, Karaikal, Pondichery, India (April 2021 to May 2022)

## **RELATIONSHIP OFFICER**

TVS Credit Services LTD, Kumbakonam, Tamilnadu, India. (July 2017 to Dec. 2020)

#### **SALES OFFICER**

Sriram City Union Finance LTD, Kumbakonam, Tamilnadu. India. (Sep 2011 to May 2016)

#### **AGENCY MANAGER**

Birla Sunlife Insurance, Nagapattanam, Tamilnadu. India. (April 2010 to July 2011)

### **Job Responsibilities**

- Generate new customer leads through various channel.
- Proactively identify sales prospects and conduct business development activities.
- Followup on new leads under referrals to generate business.
- Achieving the monthly sales target cross sell assets and free product.
- Managing customer expectation identifying new business market.
- Understand customer needs and develop.

### **JOB SKILLS**

- Communication Skills
- Interpersonal Skills
- Positive Attitude
- Confidence
- Team Management

#### **DECLARATION**

I here by declare that all the information mentioned above is true to the best of my knowledge and belief