

MUHAMMED THWAHIR

PROFESSIONAL SUMMERY

A B.com graduate with 5 years of work experience seeking for a position in a company which offers professional growth while being resourceful, challenging, innovative and willingness to work in all spheres of an organization.



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Dubai

WORK EXPERIENCE

INDOOR SALESMAN

TUDO MART SUPERMARKET LLC
October 2020 to Till.

Duties & Responsibilities

- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Present, promote and sell products/services using solid arguments to existing and prospective customers.
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling.
- Assisting preparing month end closing records
- Provide customers with information about items.
- Expedite the resolution of customer problems and complaints to maximize satisfaction.
- Achieve agreed upon sales targets and outcomes within schedule
- Monitoring branch petty cash and help and instruct about company accounts policy to branch accountants.

MERCHENDISER CUM SALESMAN

BLUEMART GROUP OF RETAIL, UAE
August 2018- October 2020

Duties & Responsibilities

- Monitoring purchase and sales, and preparing LPO.
- Planning and developing merchandising strategies.
- Stocking sales floor shelves and creating attractive product displays.
- Ensuring retail staff are well informed on product details and promotions.

EDUCATION

BACHELOR OF COMMERCE

(William Carey University-Shillong)
HSE COMMERCE- (KERALA STATE)

KEY SKILLS

- Empathy
- Interpersonal skills
- Influencing skill
- Team work
- Ability to deal with people diplomatically
- High level of numeracy
- Flexible and practical approach to work

ACHIEVEMENTS

- Participated inter college debate competition and bagged second price.
- Certified in TallyErp9, QuickBooks, Peachtree, Tradeasy and Erp software.
- Certified in Supply chain management.
- Proficiency in MS word & excel Etc.
- Very good knowledge of UAE vat.

LANGUAGES KNOWN

- English
- Hindi
- Malayalam
- Tamil

HOBBIES

- Playing football and badminton.

PERSONAL DETAILS

Date of birth : 09/02/1996
Visa status : Work Visa (Transferable)
Nationality : Indian
Passport Number : S7235223
UAE License Number : 4195925