



MOHAMMED SHIHAB NEDUVALLY

CONTACT

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 20/Aug/1988
Passport Number :P321559
Date Of Expiry :02/04/2027
Nationality : Indian
Marital Status : Married
Visa Status : Visit Visa

SKILLS

Ms Excel	
Ms Word	
Visualization	
Power Point	
Tally	
Leadership	

INTERESTS & SKILLS

- Reading
- Listening
- Travelling
- Communication
- Typing

LANGUAGES

English
Malayalam
Hindi
Tamil
Arabic

OBJECTIVE

An effective communicator possessing excellent presentation & soft skills with honed marketing management, logical and problem-solving abilities. Recognized for successfully meet targets, proficiently formulating and implementing budgets, building high - performing teams and nurturing fruitful relationships with customers.

EDUCATION

- Diploma in Financial Accounting
- Higher Secondary Education

EXPERIENCE

KM Hypermarket L.L.C Mussafah

Abu Dhabi , 9 Years of Experience ,Sales In charge (Garments/Footwear Dept)

- Provide support for sales goals by helping to identify trends in sell-thru, style replenishment, product needs and best sellers, and stock rotation,
- Promote sell thru by providing each customer with multiple options
- Reflect company's brand image and standards by adhering to standards and training guide,
- Sell other company products in addition to shoes, such as apparel,
- Act as the store resources and authority on company shoe product knowledge
- Collaborate with back of house team and management to determine size and style needs of customers to support sell thru
- Observe selling ceremony and share the knowledge, in addition to product knowledge with the sales team for them to be able to give customers an amazing experience
- Provide sales team with knowledge of current inventory of shoes for them to be able to implement up selling and link selling strategies

AMANA TEXTILE VALANCHERY

Sales Man, 03 Years Of Experience

- Serves customers by selling products and meeting customer needs.
- Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets ,
- Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Submits orders by referring to price lists and product literature.
- Keeps management informed by submitting activity and results reports,

PUTHUMA FOOTWEAR VALANCHERY

Sales Incharge, 01 Years Of Experience

- Managing organizational sales by developing a business plan that covers sales, revenue,
- Meeting planned sales goals.
- Setting individual sales targets with the sales team.
- Tracking sales goals and reporting results as necessary.
- Overseeing the activities and performance of the sales team.